



EQUESTRIAN SPORTS
NEW ZEALAND

ANNUAL REPORT **SUMMARY** **2019**





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ESNZ OFFICERS / STAFF

CEO / Chair Report 2019

ESNZ has had a solid year from a financial perspective which has provided a positive consolidated result and placed ESNZ in a more secure financial position and poised to continue development of projects that we believe will be key to the future. During the year ESNZ as a whole has provided support for a World Equestrian Games campaign in four disciplines, furthered development of the database, continued with work on an Interschools programme and revised and developed a number of policies essential to the future. As a sport we have celebrated success on the world stage and at home in New Zealand and we look forward to a dynamic and successful year in 2020 leading into the Tokyo Olympic Games.

Overall Financial Result

ESNZ's consolidated annual result is a surplus for the year of \$572,266 for the year, that is 12.6% higher than the previous financial year. Revenue increased by 22% of which funding, grants, and sponsorships increased by 32% and operational revenue increased by 13%.

Expenditure increased in line with revenue, by 22% with increases being seen in employee related costs (19%), high performance related costs (57%), and other operating expenditure (9%), mainly through accommodation, meals and travel (\$92k), and competition and event expenses (\$95k). A proportion of this across the sports can be attributed to costs for the World Equestrian Games.

Cash generated from operations during the year was a contribution of \$228k with investing activities being a net outflow of \$352k resulting in a decrease in cash resources from June 2018 of \$200k. It should be noted that 89% (\$1,948k) of these funds are controlled by the various disciplines.

ESNZ National Office Performance

Central incurred a current year deficit of \$15,716. This is a decrease of \$83,667 from the prior year and is due to increased payroll costs (37%), increased legal costs for the disciplinary review (71%), and depreciation (56%).

Within administration expenses, the increase was as a result of increased expenditure in growth and marketing (\$25k) while the increase in depreciation was depreciation on the investment in the database (19k) incurred during the year.

Our FTE employment cost has risen due to changes in staff hours and the addition of a communications and engagement manager. Our finance department now has

increased by 0.25 FTE. We welcomed a staff member back from maternity leave and we also saw one go on maternity leave which meant a crossover of payments whilst we worked through a handover period. Staff also received a 3% CPI adjustment.

The Para sport manager role was absorbed into the organisation and is once again being handled in-house. This is due to be rectified in the next financial year.

The Year In Review

Once again it has been a busy 12 months and we are pleased to have completed some of our ongoing projects. Our review of the disciplinary rules for ESNZ is now complete and is leading the way in NZ sport. We have established a clearer, more robust system which should deliver more effective results in complaint processes. Two independent Complaints Review Officers (CROs) have been appointed and they will oversee the initial handling of any complaint and refer it to the correct process.

We have also instigated a Member Protection Policy, a new code of conduct and a clearer social media policy. All of these have taken an enormous amount of time and energy and we would like to acknowledge Heidi Bulfin for her work in this area alongside Gibson Sheat's legal team and the ESNZ technical committee. The final piece in this jigsaw has just been finalised - the Drug and Alcohol Policy and rules for random and targeted testing of athletes, officials and volunteers for alcohol and recreational drugs. This will sit alongside any DrugFree Sport NZ testing and will be kicked off in the 2019-2020 season.

The database continues to be a major development project. As discussed at many of the discipline annual meetings we began the second phase of development for the database with a capital investment of \$42,000. This will continue in 2019-20 and see improved functionality

and better information available for members and sport managers. Whilst it is frustrating that progress is slow, some of this is out of our hands with changes in tech staff.

ESNZ was a part of the Sport NZ national capability review of 18 key sports and will work with Sport NZ to ensure the organisation is reaching its full capability expectations, I am pleased to advise ESNZ is among the leading NSOs in terms of its processes and systems. We still have work to do, but we performed well in our Sport NZ objectives this year and we will continue to work with them to ensure we are continuously improving and doing our best.

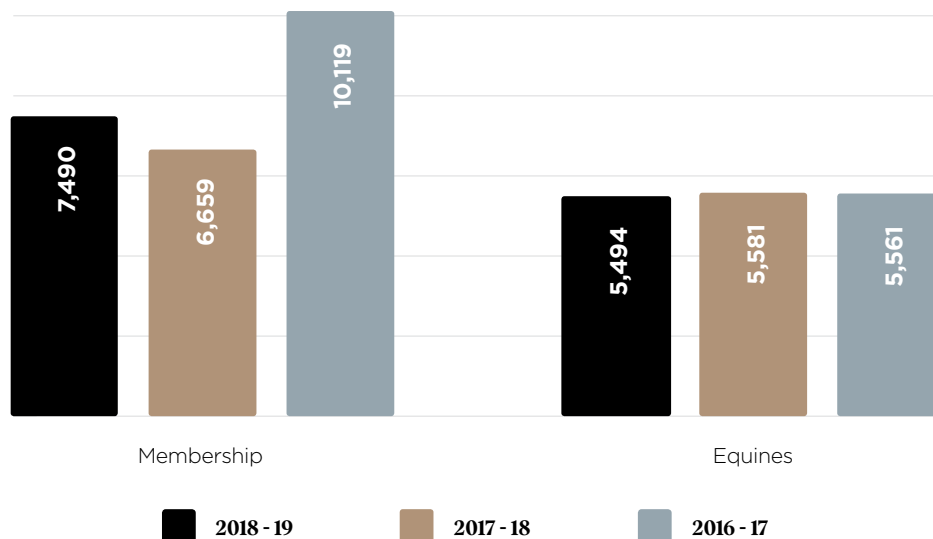
From a High Performance perspective we would like to acknowledge the work of Sarah Dalziell-Clout who left ESNZ this year. It is clear that Sarah's work has been exemplary and has left the HP programme with world class processes, plans, staff and systems that will see the sport succeed well into the future. From a performance perspective, the World Equestrian Games provided plenty

of drama but no podium finishes which was disappointing. We do note however great finishes at Adelaide, Aachen, Luhmuelen, Badminton and Burghley.

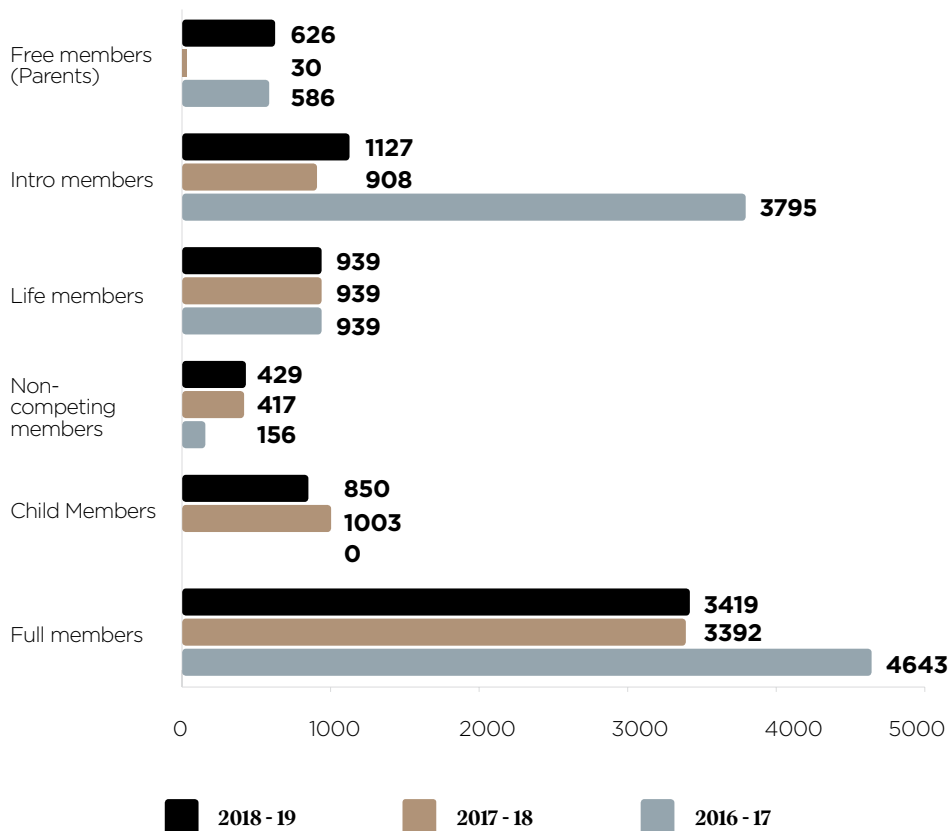
In project updates we have worked hard this year on our Breeding project with Massey University, our values and culture change project, and we are waiting for an opportunity to resource the Interschools programme with a staff member to drive the national framework for this excellent opportunity. All of these projects will continue into 2019-20 and will be a key part of our work programme alongside alignment with Sport NZ and HPSNZ goals in coaching pathways, women in sport leadership roles, diversity and inclusion frameworks and governance development. We will also deliver the High Performance 2024 strategy to HPSNZ by the end of September. This has been a huge piece of work for the team with consultation in both the UK and NZ with all stakeholder groups.

DISCIPLINE LOANS TO ESNZ CENTRAL	Negotiated Loan	Balance at start of year	Principal repaid 2019	Interest paid 2019	Total remaining
Dressage	\$37,500	\$26,293	\$12,809	\$992	\$13,484
Endurance	\$7,500	\$5,353	\$2,691	\$200	\$2,662
Eventing	\$25,500	-	-	-	-
Jumping	\$79,050	\$51,613	\$26,455	\$1,866	\$25,158
Total	\$149,550	\$83,259	\$41,955	\$3,058	\$41,304

Total Members and Equines

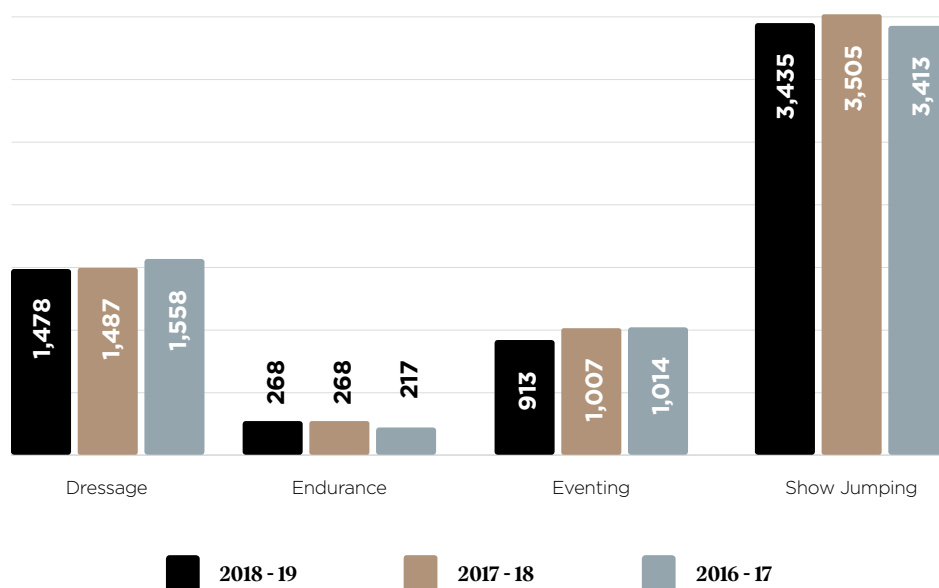


Total Members by Category

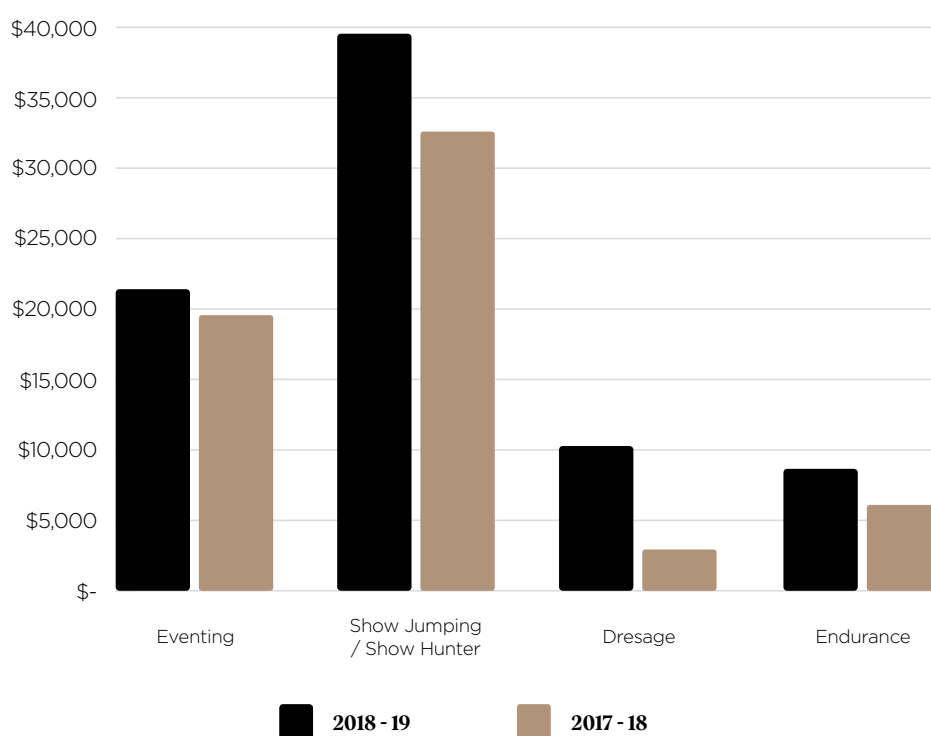


Membership numbers have increased slightly mainly due to recognition of parents in our member numbers. Child members reduced but are reflected in full members as children reached the age of 14 and moved into the other bracket.

Total Starts by Year



Casual Starts Comparison 2017 - 18 and 2018 - 19



There were small decreases in the discipline starts in Eventing and Jumping but these were offset by increased casual start fees which is great news for those who are competing at the lower level and wish to take a more casual approach to competing.

Discipline Financial Overviews

Following is a brief outline of the discipline and entity financials, please read the full information for each at the back of the annual report.

Financial Performance

	2018 - 19	2017 - 18	2016 - 17	2015 - 16
Central	(\$15,716)	\$67,951	(\$63,099)	(\$173,593)
Dressage	\$20,215	\$50,348	(\$18,852)	\$18,507
Endurance	\$7,734	(\$7,347)	\$4,292	(\$13,347)
Eventing	\$36,778	(\$57,323)	\$1,575	\$33,165
Jumping	\$2,931	\$47,650	\$52,725	\$55,434
High Performance	\$148,254	\$63,656	\$135,919	\$41,843
NINEC Taupo	\$398,974	\$348,445	\$1,392,907	\$212,003
SINEC McLeans Island	(\$26,904)	(\$5,139)	\$14,101	\$303,239
	\$572,266	\$508,241	\$1,519,568	\$477,251

The above differs slightly to the unaudited results reported by the disciplines at their AGMs. The changes are as follows.

Show Jumping: Surplus reduced from \$10,662 to \$2,931 due to depreciation of \$5,317 charged and a decrease in membership fees (Income in advance) of \$235 and additional accrual for Drammen Nations Cup \$3,520 (Chef travel).

Eventing: Surplus reduced from \$49,282 to \$36,778. Depreciation costs of \$2,506, additional accruals for 3DEof \$600, and the levy charged to Central and FEI of \$9,274 for 3DE.

Endurance: No change

Dressage: Surplus increased from \$14,160 to \$20,215 due mainly to late recognition of annual starts.

HIGH PERFORMANCE

For the 2018 year High Performance recorded a surplus of \$148,254 with the unexpended portion of its funding decreasing from \$1.07million in 2018 to \$0.67million. This decrease is due to the WEG campaign in 2019 with the balance attributable to the funding period from HPSNZ being based on a calendar year rather than our current financial year.

DRESSAGE

For the current year Dressage achieved a surplus of \$20,215. This is down on the previous year's outstanding result of \$50,348 mainly due to WEG, but continues to demonstrate the positive financial performance of Dressage.

The increase in revenue was attributable to a marginal increase in levy income and, although competition entry fees showed a decline from the previous year, this was more than compensated for through a 507% increase in fundraising – largely for the WEG campaign. Sponsorship funding was also maintained at the high level established in 2018.

Expenditure increased by 16% due to increased costs being incurred for accommodation, travel, and competition expenditure, with savings being achieved in venue and equipment hire.

ENDURANCE

Following a rebuilding year the financial results showed a strong turnaround, achieving a surplus of \$7,734 after the deficit of \$7,347 in the previous financial year. A key reason for this was the financial performance at nationals, where the revenue generated from the event increased by 97%.

EVENTING

Eventing runs a two-year financial model that allows for an overspend every second year when a team travels to the Oceania championships in Australia. The current year surplus of \$36,778 when compared to the financial result for 2017 is significantly higher.

Income for the current year is 6% lower primarily through a decrease in competition entry fees – due to events being cancelled in adverse weather events – and other event income. However, there was a 12% increase in levy income for the same period. Total income in 2019 is also 10% higher than in 2017.

After the work undertaken by the Eventing Board to address expenses in 2018, expenditure for the year was down 27% on 2018 and marginally down on 2017. This saving was achieved in administration expenditure that was \$19,952 lower than in 2018 and \$10,708 lower than 2017.

SHOW JUMPING

Jumping finished the year with a surplus of \$2,931 that is down on the previous year when they achieved a surplus of \$47,650 – again largely due to a 50k WEG contribution.

Income showed an increase of 9% due to increased revenue from sponsorship and other grants of \$37,059, with levy income being consistent with previous year. The increased expenditure is due to the contribution that Jumping made to the WEG campaign during the current year.

NECS

The NEC Christchurch incurred a deficit of \$26,904 for the current year, following a deficit of \$5,139 in 2018. Although it achieved an increase in other income through rent received for the house (\$15,200) and clinic registration (\$4,435), expenditure increased in repairs and maintenance costs (53%) and staff costs (42%), due to increased staff through the financial year. However, cost savings were achieved for camping, rent and ground expenses of 9%.

The NEC Taupo showed a surplus of \$398,974 that is a 14% increase on the prior year. Revenue increased by 18% through increased entry fees for events (19%) and the sale of timber during the year (\$76,123). Material increases in course expenses, depreciation (53%) as a result of the capitalisation of the covered arena, and staff salaries (45%) resulted in the increase to expenditure of \$114,529 (15%).

During the year NEC Taupo received grant funding from NZ Lottery Grants Board and One Foundation for a total of \$356,902 for use in completing the construction of the covered arena. During the year \$185,183 was recognised as utilised in the construction work resulting in a balance carried forward of \$171,719.

Discipline Reserve Funds

	2018 - 19	2017 - 18	2016 - 17	2015 - 16
Accumulated funds				
Dressage	\$312,968	\$295,288	\$240,902	\$259,754
Endurance	\$69,707	\$63,312	\$68,482	\$64,190
Eventing	\$164,063	\$127,285	\$191,501	\$189,925
Jumping	\$402,704	\$399,772	\$357,282	\$304,557

Independent Trust Funds

ESNZ provides independent support for the Nimon Trust Fund and the Charisma Trust Fund but does not control these funds. The assets and income of these funds is not recognised in these financial statements. We are including this text in the annual report for transparency and information purposes.

NIMON TRUST FUND	2018 - 19	2017 - 18
Balance at start of year	\$31,308	\$32,712
Add: Interest received during the year	\$1,108	\$1,096
Less: Grants paid	(\$3,000)	(\$2,500)
Balance at end of year	\$29,416	\$31,308

The Nimon Trust Fund was established in 1983 with a bequest of \$15,000 to three independent trustees, Alan Hampton, Stuart Mitchell, and Harvey Wilson. In 2013 the trustees resolved to increase the fund to \$20,000. Income may be allocated, on application, to promising young show jumping riders. Steffi Whittaker received a grant from this fund in 2019.

CHARISMA TRUST FUND	2019	2018
Balance at start of year	\$126,382	\$125,131
Add: Interest received during the year	\$1,104	\$1,251
Less: Grants paid	(\$4,000)	\$0
Balance at end of year	\$123,486	\$126,382

Following the World Equestrian Games in Stockholm in 1991, funds remaining of \$100,000 were used to set up the Charisma Trust. This trust was set up to enable an annual scholarship of up to \$5,000, at the discretion of the Trustees, to be made available to a promising rider that is showing the potential to represent New Zealand successfully on the world stage. The current trustees are Sir Mark Todd, Chris Hodson QC and Jennifer Millar CNZM who in 2018 granted \$4,000 to John Thompson.

Looking Forward

The ESNZ board is responsible for the governance of our sport and ensuring, as a sport and as an organisation, we are as prepared as possible not only for today but also for the future. In achieving this we need to be able to make the best decisions that face us today and we need to embrace change for the future of the sport. Increasingly there are issues that are not generated from within ESNZ or not from within the equestrian sport in New Zealand.

Some of these changes are determined by the FEI in relation to, not only how we play the sport but also, horse welfare. Other changes are influenced by sport governance and management in New Zealand such as gender balance and encouraging participation across a range of sports for teenagers. Many of these sports are easier to participate in than equestrian, with sports such as rugby having 27,000 players at secondary school level alone, and badminton participation at secondary school has doubled in six years to 10,000.

Equestrian - is a small sport in New Zealand and we are competing for recognition and participation against many other sports.

The need for an equine partner provides opportunities for external influences from government, councils and animal welfare groups which are unique to equestrian. Government is increasingly managing biosecurity with industry agreements and under these agreements costs are shared. As a sport we need to be prepared for the potential impacts of a national or regional biosecurity incursion on both the operation of the sport and the financial implications to ESNZ and our members. Councils are responsible for managing discharge from land and there is significant pressure on farmers to reduce nutrient loss to waterways. Many equestrian properties will also

have to comply with regulations around nutrient loss. As a whole, all of equestrian sport, not just ESNZ, we need to try to be prepared for these regulations and ensure members have access to information to manage the losses.

Animal welfare is an aspect which only a minority of sports need to consider. Unfortunately public responses to animal welfare could easily portray the sport in a very negative light irrespective of the incident involved. Other challenges may include greenhouse gas emissions, the potential impact of E-sports, how we use technology to benefit the sport and securing suitable venues for the long-term future of the sport.

ESNZ is a small but well recognised sporting organisation. We have performed well above our weight on the world stage and, with the current support, are well positioned to continue to do so. However, we need to be very mindful of, and, where possible, change if we are to prosper in the changing sporting and broader community in which we participate. Some of the changes that may need to be made will not be easy and may have little impact on the delivery of the competitive part of the sport but we will need to be addressed. These challenges will require the ESNZ board and members to increasingly engage in whole of equestrian sports approaches and all equestrian organisations will need to work closely together to address these issues to achieve outcomes that will benefit the sport.

ESNZ and equestrian sports have addressed many challenges and changes in the past and to address the challenges in future we will need to continue to work together effectively.

In Conclusion

Once again, it has been a privilege to work for ESNZ for another year. Whilst it has been challenging as always, ESNZ has made significant progress and is highly regarded for its systems and processes among its peers. Personally, we would like to thank the staff for their commitment and dedication at all levels of the organisation and acknowledge the professional and respectful way in which they carry out their tasks.

However, none of this would be possible if it were not for the huge contribution made by so many people - the officials, the volunteers, organising committees, sponsors, owners and benefactors. Not to mention the competitors at all levels of the sport who share the absolute common interest - a love for horses. Thank you to you all, as noted previously you are the backbone of equestrian sport and we are delighted to serve you as our members and our community. ESNZ would also like to acknowledge the input, guidance and funding received from High Performance Sport NZ and Sport NZ and looks forward to working with these entities in the 2019-20 year and beyond.



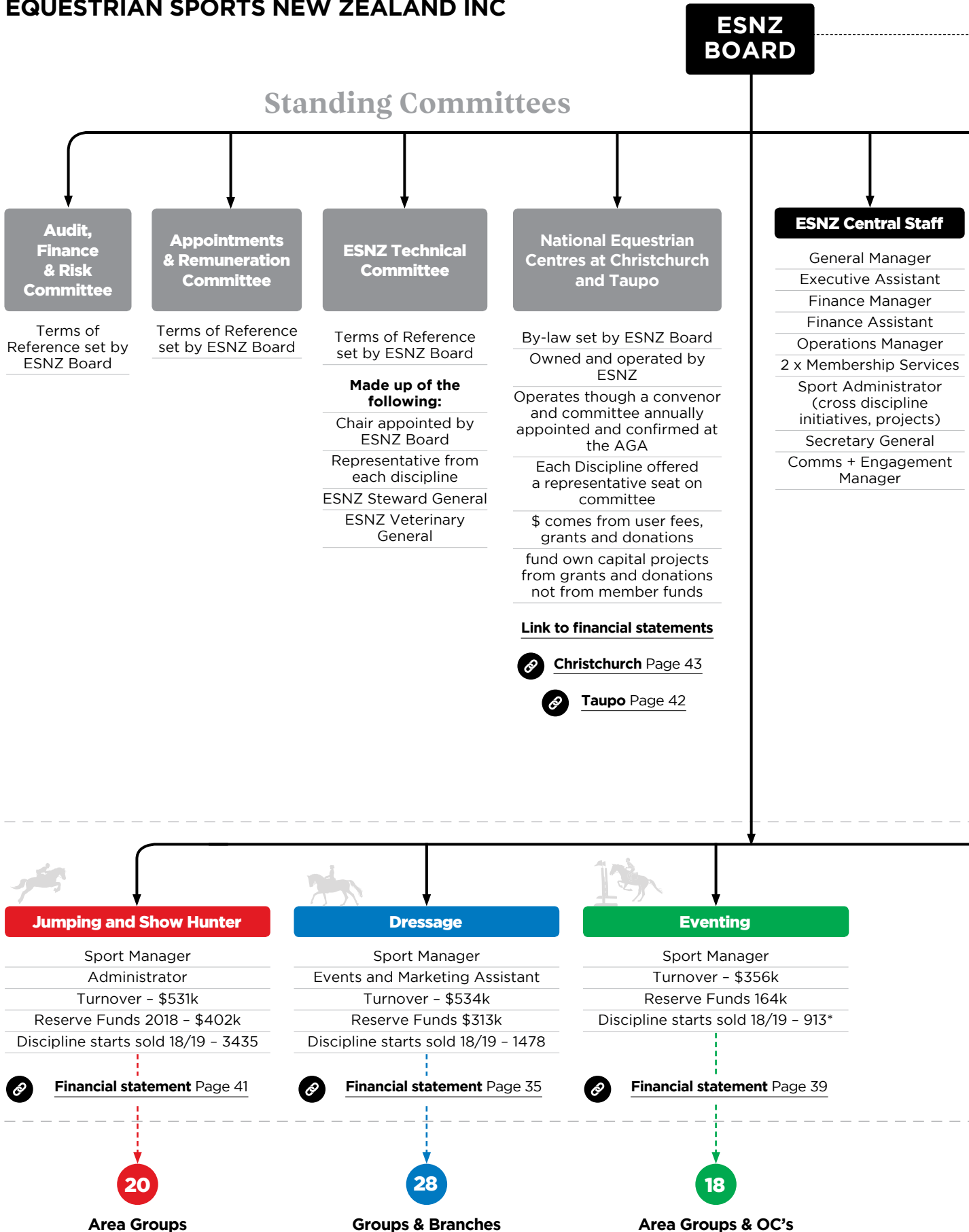
Dana Kirkpatrick
Chief Executive



N Pyke
Vice President

Discipline Structure

EQUESTRIAN SPORTS NEW ZEALAND INC



ESNZ CENTRAL

- Governed by a Constitution
- Set the General Regulations
- Holds all records data and information
- Judicial Process
- Audits all accounts – does all finances for Eventing/Jumping/HP
- Set membership levels & fees
- Income comes from:
 - › Membership fees & horse registrations
 - › Grants & donations
 - › Sponsors
 - › Discipline Service fees / loans
 - › Commercial activity
- Insurance for all members for Public & Statutory Liability
- Provide for international competition
- Run all FEI admin in NZ
- Turnover \$1.3M


 **Financial statement** Page 32

TOTAL MEMBERS REGISTERED

 **7390**

Full - **3419**
 Introductory - **1,127**
 Non-Competing - **429**
 Life Members - **939**
 Full - Child - **850**
 Free - **626**

TOTAL HORSES REGISTERED

 **6451**



HIGH PERFORMANCE

Funded from \$4m tagged funds from High Performance Sport NZ (HPSNZ)
 Works to agreed ESNZ HP Strategy & Investment Schedule with HPSNZ
 Cannot be used for ESNZ operational expenses
 Dependent on performance and winning at the highest level
 No member/discipline funds are used by High Performance
 HP staff paid by HP budget not ESNZ Central budget.

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High Performance (HP) Staff

HP STAFF	HP Events & Sponsorship Co-ordinator	Horse Health Team
HP Director	Contractors	Media Services
HP Operations Manager	Specialist Trainers	DISCIPLINE HP MANAGERS
Eventing HP Manager		Dressage
Eventing Performance Leader		Endurance
Eventing Performance Development Coach		Jumping
Eventing HP Administrator		

Endurance

Sport Manager
 Turnover – \$91k
 Reserve Funds \$70k
 Discipline starts sold 18/19 – 268

 **Financial statement** Page 37

PARA

Sport Manager
 Turnover and Reserve Funds included in ESNZ Central Financial Statement

- All have by-laws that set out their set up and rules of operation
- All run their own budgets
- Set their own discipline fees and levies
- Get income from discipline starts, sponsorship & levies
- All pay their own staff
- Provide officials pathways for Judges/Stewards/TDs/Course Designers

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Affiliated Clubs

- Deliver the events on behalf of the disciplines
- Collect the levies and fees where required



Audited Financials

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AUDIT REPORT

Statement of Comprehensive Revenue and Expenses

SPECIAL PURPOSE FINANCIAL STATEMENTS OF EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

	Notes	2019 \$	2018 \$
REVENUE FROM NON-EXCHANGE TRANSACTIONS			
High Performance Sport New Zealand Funding		2,520,184	1,795,192
Sport New Zealand Funding		135,503	108,997
Grants		107,674	64,811
Sponsorships and donations		667,061	635,351
		3,430,422	2,604,351
REVENUE FROM EXCHANGE TRANSACTIONS			
Investment income		26,508	27,924
Provision of education		11,988	7,967
Tours and events		273,221	308,039
Membership income		1,738,604	1,599,331
Sale of goods and services		157,023	86,690
Camping, rent, and ground fees		721,089	648,212
Sundry income		141,097	39,546
		3,069,530	2,717,709
Total Revenue		6,499,952	5,322,060
LESS EXPENDITURE			
Audit Fees		27,500	30,239
Employee related costs		1,735,447	1,458,647
Depreciation and amortisation expenses		192,627	147,386
High performance athlete / coach support		726,827	494,511
High performance international team		568,738	296,253
High performance programmes / other		561,317	420,794
Borrowing costs		13,752	10,956
Merchandising expenditure		7,733	9,603
Other operating expenditure	3	2,093,745	1,945,539
Total Expenditure		5,927,686	4,813,928
Net Surplus for the year		572,266	508,132

Signed for and on behalf of the Board of ESNZ who authorised these financial statements for issue on 15 September 2019.



President
R Sunderland



Chief Executive
D Kirkpatrick

Authorised for issue on 15 September 2019

This statement should be read in conjunction with the notes to the financial statements on pages 18 - 26.

Statement of Changes in Net Assets / Equity

SPECIAL PURPOSE FINANCIAL STATEMENTS OF EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

	Notes	Restricted funds	Accumulated funds	Total \$
Balance at 1 June 2017		119,924	4,206,231	4,326,155
Transfers to / (from) special funds		(219)	(2,140)	(2,359)
Net surplus for the year			508,132	508,132
Balance as at 31 May 2018		119,705	4,712,223	4,831,928
Transfers to / (from) special funds	12	(2,000)		(2,000)
Net surplus for the year	12	3,033	569,233	572,266
Balance at 31 May 2019		120,738	5,281,456	5,402,194

Statement of financial position

SPECIAL PURPOSE FINANCIAL STATEMENTS OF EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

	Notes	2019 \$	2018 \$
CURRENT ASSETS			
Cash and cash equivalents		2,183,238	2,379,186
Receivables from exchange transactions	7	250,979	207,995
Other receivables		1,869	5,978
Prepayments		38,206	138,380
Inventories		46,462	48,455
Loans and advances - current	8	105,427	155,863
Term investments	14	568,343	556,103
		3,194,524	3,491,960
NON CURRENT ASSETS			
Property, plant and equipment	4	4,432,460	1,487,804
Intangible assets	6	146,220	133,056
Capital projects in progress	5	(0)	2,759,856
		4,578,680	4,380,716
Total Assets		7,773,204	7,872,676
CURRENT LIABILITIES			
Payables under exchange transactions		186,510	297,394
Accrued expenses		46,355	230,954
Employee benefits		59,302	59,563
Deferred revenue from non-exchange transactions	11	888,557	1,165,713
GST payable		60,719	73,191
Deferred revenue from exchange transactions	9	602,996	614,989
Current portion of term liabilities	10	125,877	145,412
		1,970,316	2,587,216
NON CURRENT LIABILITIES			
Non current portion of term liabilities	10	400,694	453,532
		400,694	453,532
Total Liabilities		2,371,010	3,040,748
Net Assets		5,402,194	4,831,928
EQUITY			
Accumulated funds		5,281,456	4,712,223
Restricted funds	12	120,738	119,705
Total Equity		5,402,194	4,831,928

Cash Flows

SPECIAL PURPOSE FINANCIAL STATEMENTS OF EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

	Notes	2019 \$	2018 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash received from non-exchange transactions		3,153,266	3,084,936
Cash received from exchange transactions		2,992,156	2,755,959
Interest received		26,508	27,924
Interest paid		(13,752)	(10,956)
GST		(12,473)	22,808
Payments to suppliers		(4,181,176)	(3,479,776)
Payments to employees and contractors		(1,735,708)	(1,489,986)
Cash inflow / (outflow) from operating activities		228,820	910,909
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(345,381)	(932,732)
Purchase of investments		0	(18,504)
Purchase of intangible assets		(45,211)	(143,937)
Sale of investments		38,197	0
Cash inflow / (outflow) from investing activities		(352,395)	(1,095,173)
CASH FLOWS FROM FINANCING ACTIVITIES			
Receipt from borrowings		0	505,505
Repayments of borrowings		(72,373)	0
Net cash flows from / (used in) Financing Activities		(72,373)	505,505
Net increase / (decrease) of cash and cash equivalents		(195,948)	321,240
Cash and cash equivalents at the beginning of the year		2,379,186	2,057,946
Cash and cash equivalents at the end of the year	13	2,183,238	2,379,186

Notes to the Financial Statements

SPECIAL PURPOSE FINANCIAL STATEMENTS OF EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

1. Reporting Entity

The reporting entity is Equestrian Sports New Zealand Incorporated ('ESNZ' or 'the entity') and is domiciled in New Zealand. ESNZ is an incorporated society registered under the Incorporated Societies Act 1908.

ESNZ is a sporting body that acts on behalf of its members who are involved in equestrian sports in New Zealand. Its primary purpose is to encourage more people to regularly participate in ESNZ equestrian competitions and have great experiences.

The financial statements of ESNZ are presented for the year ended 31 May 2019.

These special purposes consolidated financial statements and accompanying notes consolidate the financial results of activities carried out by the following disciplines:

- ESNZ Central
- ESNZ High Performance
- ESNZ Dressage (Including National Championships)
- ESNZ Jumping
- ESNZ Endurance (Including National Championships)
- ESNZ Eventing (Including National Three Day Event Championships)
- National Equestrian Centre – Taupo
- National Equestrian Centre – Christchurch

These financial statements were authorised for issue by the Board on 15 September 2019.

2. Statement of Accounting Policies

BASIS OF PREPARATION

The special purpose consolidated financial statements of ESNZ have been prepared based on a special purpose framework and therefore do not comply with generally accepted accounting practice in New Zealand ('NZ GAAP'). The special purpose financial statements are prepared in accordance with the accounting policies disclosed below.

The preparation of the financial statements serves to report the aggregated financial performance and position to the members of those ESNZ disciplines outlined in note 1 and therefore may not be suitable for another purpose.

MEASUREMENT BASIS

The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$.

The financial statements have been prepared on the historical cost basis, unless otherwise stated. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. Expenses are recognised when incurred (on an accrual basis).

BASIS OF CONSOLIDATION

In preparing the special purpose consolidated financial statements, the results of the disciplines outlined in note 1 above have been added together and all inter-discipline transactions, balances, income and expenses are eliminated in full on consolidation.

ESNZ is also affiliated with regional clubs, branches, and area groups. The results of these entities have not been included in the consolidation.

ACCOUNTING POLICIES

The financial statements have been prepared in accordance with the accounting policies set out below. These accounting policies have been applied consistently to all periods presented in the financial statements. There were no changes in accounting policies during the year which have impacted the recognition and measurement of balances presented in the financial statements.

RECOGNITION OF REVENUE

Revenue is recognised to the extent that it is probable that the economic benefits or service potential will flow to ESNZ and the revenue can be reliably measured, regardless of when the payment is being made.

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, taking into account contractually defined terms of payment, net of discounts and GST.

The specific recognition criteria described below must also be met before revenue is recognised.

Revenue from Non-Exchange Transactions:

High Performance Sport New Zealand and Sport New Zealand Funding

Funding from High Performance Sport New Zealand and Sport New Zealand is recognised as revenue when the conditions associated with the funding have been met, any funding received but not recognised as revenue is recognised as a liability until such time as the conditions associated with the funding have been met.

Grants

Grants are recognised as revenue when the requirements under the grant agreement have been met. Any grants for which the requirements under the grant agreement have not been completed are carried as liabilities until all the conditions have been fulfilled.

Sponsorships and Donations

Sponsorships and donations are recognised as revenue when cash is received by ESNZ.

Revenue from Exchange Transactions:

Investment Income

Interest income is recognised consistently through the financial year based on the effective interest rate applicable to the investment.

Membership Income

Revenue received from membership subscriptions is recognised proportionately over the period to which they relate. Any unearned membership subscription funds are carried forward as deferred revenue on the statement of financial position.

Camping, Rent and Ground Fees

Camping, Rent and Ground Fees are recognised as revenue when cash is received by ESNZ.

Other Income

Other income includes provision of education, tours and events, sale of goods and services and sundry income. Other income is recognised as services are provided or the risks and rewards associated with goods sold are passed on to the customer.

EMPLOYEE RELATED COSTS

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave, long service leave, and sick leave when it is probable that settlement will be required and they are capable of being measured reliably. Provisions made in respect of employee benefits are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

FINANCIAL ASSETS

Financial assets are recognised when ESNZ becomes party to the contractual provisions of the financial instrument. Financial assets are classified as either financial assets at fair value through surplus or deficit or loans and receivables.

FINANCIAL LIABILITIES

Financial liabilities include payables and term liabilities. Financial liabilities are initially measured at fair value net of transaction costs and are subsequently measured at amortised cost using the effective interest method. Interest expenses are recognised in surplus or deficit on an effective yield basis.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

ACCOUNTS AND SUNDRY RECEIVABLES

Accounts and sundry receivables from exchange transactions are measured at amortised cost using the effective interest rate method and are reported net of provisions for impairment to reflect estimated recoverable amounts.

SHORT TERM INVESTMENTS

Short term investments comprise term deposits which have a term of greater than three months and less than 12 months and therefore do not fall into the category of cash and cash equivalents. These are measured at amortised cost using the effective interest rate method less impairment. Interest revenue is recognised by applying the

effective interest rate. Short term investments are entered into generally for periods of 12 months or less and are therefore classified as current assets in the statement of financial position.

FOREIGN CURRENCIES

Transactions in foreign currencies are converted at the New Zealand rate of exchange ruling at the date of the transaction. At balance date foreign monetary assets and liabilities are translated at the closing rate and variations arising from these transactions are included in the statement of comprehensive revenue and expenses.

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is recorded at cost less accumulated depreciation and any accumulated impairment losses. Costs includes expenditure that is directly attributable to the acquisition of the assets. Where an asset is acquired for no cost, or for a nominal cost, it is recognised at fair value at the date of acquisition.

An item of property, plant and equipment or investment property is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in revenue or expense in the year the asset is derecognised.

DEPRECIATION

Depreciation is calculated at the following rates reflecting the useful lives of the assets:

	Straight Line	Diminishing Value
Land and Buildings:	N/a	2.5% - 20%
Leasehold Improvements:	N/a	2.5% - 22%
Plant and equipment:	20%	10% - 33%

INTANGIBLE ASSETS

Intangible assets are recorded at costs less accumulated amortisation and any accumulated impairment losses. Costs include expenditure that is directly attributable to the acquisition of the assets.

Amortisation is recognised in surplus or deficit on a straight-line basis over the estimated useful life of the assets:

	Straight Line
Software	20%

IMPAIRMENTS

The carrying amount of the entity's non-financial assets are reviewed each balance date to determine whether there is any indication of impairment. If the estimated recoverable amount of an asset is less than its carrying amount the asset is written down to its estimated recoverable amount and an impairment loss is recognised immediately in the statement of comprehensive income. Impairment losses are reversed when there is a change in the estimates used to determine the recoverable amount.

RESTRICTED FUNDS

Restricted funds represent funds received and set aside to be used for various and specific purposes. The funds are initially recognised as revenue from non-exchange transactions in the statement of comprehensive revenue and expenses in the period that the fund are received.

OPERATING LEASES

Operating lease payments, where the lessors effectively retain substantially all the risk and benefits of ownership of the leased items, are recognised as an expense in profit or loss on a straight line basis over the lease term.

GOODS AND SERVICES TAX

All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable, which are stated inclusive of GST.

RECLASSIFICATION OF COMPARATIVE AMOUNTS

Where necessary, comparative figures have been restated due to the reclassification of some items between different categories noted in the financial statements. These reclassifications have no impact on the net surplus.

Amounts included previously in sponsorships has been reclassified as grants, tours and events, and sundry income

in order to better reflect the nature of the income earned. Amounts previously disclosed as high performance programmes / other and sundry expenses has been reclassified to employee related costs.

Amounts totalling \$556,103 previously disclosed as part of cash and cash equivalents has been reclassified as term investments due to the nature of the deposit being for at least 12 months. Included in accounts receivable in the prior year was the balance of GST owing that has now been disclosed separately in the statement of financial position. In order to better reflect the nature of the underlying asset, \$133,056 was reclassified from property, plant and equipment to intangible assets. Taupo Hunt loan, Building Loan and finance agreements have been combined into term liabilities.

The impact of these reclassifications has resulted in an increase in current assets by \$73,191 and current liabilities by \$73,191 with no impact on net assets.

Following a decision by the Board on 15 February 2017 to absorb the Life Membership fund into the Accumulated Funds, the comparative has been updated to reflect this decision by reallocation of \$275,127 to Accumulated Funds.

3. Other Operating Expenditure

Other operating expenditure is made up as follows:

	2019 \$0	2018 \$0
Accommodation, meals and travel	385,684	293,250
Administration	61,351	56,682
Bulleting subscription and advertising expense	5,898	2,615
Camping, rent and ground expenses	213,075	260,649
Coaching and training	45,315	24,795
Competitions and event expenses	599,926	504,252
Legal expenses	43,788	26,332
Membership and registration expenses	109,930	124,520
Other expenses	208,626	221,928
People Development	104,791	135,925
Prize money	179,233	177,790
Sponsor servicing	136,128	116,801
	2,093,745	1,945,539

4. Property Plant and Equipment

	Land & Buildings	Leasehold Improvements	Plant & Equipment	Total
2019				
Cost				
Opening cost at 1 June 2018	998,845	1,092,572	835,164	2,926,581
Additions	3,015,478		95,315	3,110,793
Disposals			(32,918)	(32,918)
Closing Cost at 31 May 2019	4,014,323	1,092,572	897,561	6,004,456
Accumulated Depreciation				
Accumulated depreciation at 1 June 2018	260,815	600,664	577,298	1,438,777
Depreciation charged for the year	65,722	37,036	57,822	160,580
Accumulated depreciation reversed on disposal			(27,361)	(27,361)
Accumulated Depreciation at 31 May 2019	326,537	637,700	607,759	1,571,996
Net Book Value At 31 May 2019	3,687,786	454,872	289,802	4,432,460
2018				
Cost / Valuation				
Opening cost at 1 June 2017	487,277	1,099,043	782,683	2,369,003
Additions	511,546	1,054	61,810	574,410
Disposals	21	(7,525)	(9,328)	(16,832)
Closing Cost at 31 May 2018	998,845	1,092,572	835,164	2,926,581
Accumulated Depreciation				
Accumulated depreciation at 1 June 2017	228,105	564,986	525,107	1,318,198
Depreciation charged for the year	32,689	43,203	60,613	136,505
Accumulated depreciation reversed on disposal	21	(7,525)	(8,422)	(15,926)
Accumulated Depreciation at 31 May 2018	260,815	600,664	577,298	1,438,777
Net Book Value At 31 May 2018	738,030	491,908	257,866	1,487,804

5. Capital Projects in Progress

There were no capital projects in progress at year end.

At 31 May 2018 Fiber Fresh National Equestrian Centre (Taupo) had a capital project in progress, constructing a covered indoor arena. A capital project in progress balance of \$2,759,856 was disclosed separately on the statement of financial position at that date.

6. Intangible Assets

	2019 Software \$	2018 Software \$
Cost / Valuation		
Opening cost at 1 June	143,937	0
Additions	45,211	143,937
Disposals	0	0
Closing Cost at 31 May	189,148	143,937
Accumulated Amortisation		
Accumulated amortisation at 1 June	10,881	0
Amortisation charged for the year	32,047	10,881
Accumulated amortisation reversed on disposal	0	0
Accumulated Amortisation at 31 May	42,928	10,881
Net Book Value at 31 May	146,220	133,056

7. Receivables from Exchange Transactions

	2019 \$0	2018 \$0
Accounts receivable	213,025	173,801
Sundry receivables	45,277	41,517
Less: Provision for doubtful debts	(7,323)	(7,323)
	250,979	207,995

8. Loans and advances

Loans and advances include any HorsePower Loans that may have been advanced to High Performance Squad riders. The HorsePower Loan application goes through a three-tiered approval process and the rider is required to sign a legally binding agreement with ESNZ which will stipulate the conditions of the loan. These loans are granted on a short-term basis and there were no loans outstanding at 31 May 2019 (2018: \$Nil) that had a repayment term exceeding 12 months.

9. Deferred revenue from exchange transactions

Included in deferred revenue from exchange transactions is an amount received from Taupō Hunt Incorporated, being a conditional grant to the Fiber Fresh National Equestrian Centre (Taupō) to assist with the construction of the indoor arena. Conditions include the use of a designated room in the indoor facility for a period of 25 years to 31 December 2040. Use of the room was granted for the first time in the current financial year. The current amount recognised as deferred revenue is \$95,620 (2018: \$100,000).

10. Term Liabilities

	2019 \$0	2018 \$0
Opening Balance	598,507	93,439
Loans drawn during the period	0	534,460
Interest charged	15,428	16,330
Repayments made during the period	(87,365)	(45,722)
Closing Balance	526,570	598,507
Due within 1 Year	125,877	145,412
Due thereafter	400,693	453,095
	526,570	598,507

Term liabilities comprise of the following loans and finance leases:

1. Taupo Hunt Incorporated advanced \$250,000 to assist with the construction of the indoor arena. The loan is repayable over 10 years by monthly payments of interest and capital till 31 May 2027 at an interest rate of 5.25%. Amount outstanding at 31 May 2019 is \$215,387 (2018: \$234,099).
2. Supporters of National Equestrian Centre (Taupo) extended two loans totalling \$300,000, for the completion of the indoor arena. These loans are interest free and are unsecured and are repayable by 31 December 2020. Amount outstanding at 31 May 2019 is \$260,000 (2018: \$300,000).
3. National Equestrian Centre (Christchurch) entered into a finance lease agreement on 19 August 2016 to purchase a new Holland Tractor. The term of the lease is 3 years with a final payment in August 2019. Amount outstanding at 31 May 2019 is \$35,548 (2018: \$39,879).
4. National Equestrian Centre (Christchurch) entered into a finance lease agreement on 12 September 2017 to purchase a mower. The term of the agreement is 40 months. Amount outstanding at 31 May 2019 is \$15,635 (2018: \$24,529)

11. Deferred Revenue from Non-exchange Transactions

	2019 \$0	2018 \$0
High Performance Sport NZ	677,004	1,069,646
Sport NZ	36,450	74,753
Other	175,103	21,314
	888,557	1,165,713

12. Restricted Funds

	2019 \$0	2018 \$0
Opening balance	119,705	119,924
Bequests received	0	0
Interest recognised during the year	3,033	2,086
Grants paid during the year	(2,000)	(2,305)
Closing Balance	120,738	119,705
Restricted funds comprise:		
Norwood Trust	4,678	4,493
WR Duncan	23,624	22,825
JN Lowry	346	346
Cresswell Fund	92,090	92,041
	120,738	119,705

The Norwood Trust was established in 1967. Interest income is intended to fund the prize for the Norwood Gold Cup competition at the Horse of the Year. Interest due on the term deposit of \$185 was recognised during the year.

The WR Duncan fund was established in 1989 with a bequest of \$15,000. Subsequently the balance in the European Tour and a bequest from the estate of JJ van Loghem have been added to the fund. Income is to be used for the training of technical officials across all disciplines on a rotational basis. The funds are invested in a term deposit on each year for a period of 12 months, with the current investment maturing on 10 June 2019 and being reinvested at an interest rate of 3.3% (2018: 3.5%).

The JN Lowry Fund was established in 1962. The purpose of the fund was to provide the Lowry Medallion, that is awarded to the rider gaining the most points over the Horse of the Year Show. As the income earned on this fund no longer meets the annual cost of the medallion, income is not recorded separately and the cost of the medallion is met by ESNZ.

The Cresswell Fund was established in 2014 pursuant to the terms of June Cresswell's will. Half of the fund was allocated to the Christchurch National Equestrian Centre for the construction of covered yards. The interest on the remainder of the fund is to be used for prize money in the major Showjumping Nationals held at the Christchurch National Equestrian Centre each year.

13. Reconciliation of Net Surplus with Cash Flows from Operating Activities

	2019 \$0	2018 \$0
Net surplus for the year	572,266	508,132
Add / (Less) Non Cash Items		
Depreciation and Amortisation	192,627	147,386
Add / (Less) Changes in Working Capital Items		
Increase in accounts receivable	(38,874)	(20,468)
Decrease in inventory	1,994	202
Decrease / (Increase) in prepayments	100,175	(97,439)
Decrease in accounts payable	(295,484)	(183,240)
Decrease in employee entitlements	(261)	(31,339)
(Decrease) / Increase in revenue in advance	(289,150)	567,225
(Decrease) / Increase in GST payable	(12,473)	22,808
Add / (Less) Items Classified as Investing Activities		
Change in reserves recognised in income statement	(2,000)	(2,359)
Net Cash Flows from Operating Activities	228,820	910,909

14. Term Investments

	Effective interest rate %	Maturity	2019 Actual \$	2018 Actual \$
TSB Bank	3.25%	Oct-19	15,000	15,000
TSB Bank	3.15%	Sep-19	95,000	95,000
TSB Bank	3.15%	Jan-20	60,000	60,000
ANZ Bank	3.40%	Dec-19	103,519	100,000
ANZ Bank	3.40%	Oct-19	139,057	134,550
ANZ Bank	3.50%	Dec-19	19,005	18,353
ANZ Bank	3.30%	Aug-19	12,364	11,934
ANZ Bank	3.30%	Jun-20	11,599	11,197
ANZ Bank	3.50%	Jan-20	85,480	82,750
ANZ Bank	3.30%	Jun-19	27,319	27,319
			568,343	556,103

15. Financial Instruments

	2019 \$	2018 \$
Financial assets (Loans and Receivables)		
Cash and cash equivalents	2,183,238	2,379,186
Receivables from exchange transactions	250,979	207,995
Loans and advances - current	105,427	155,863
Term investments	568,343	556,103
Total financial assets	3,107,987	3,299,147
Financial liabilities (Held at amortised cost)		
Payables under exchange transactions	186,510	297,394
GST payable	60,719	73,191
Term liabilities	526,571	598,944
Total financial liabilities	773,800	969,529

16. Related Parties

Horse of the Year (Hawkes Bay) Ltd is a company incorporated on 20 June 2013 in which ESNZ has a 33% shareholding. The shareholding carries the right to appoint two directors. The Secretary General of ESNZ, Vicki Glynn was appointed as a director in June 2015 and the President of ESNZ, Richard Sunderland was appointed as a director in April 2018.

Each of the three shareholders provided shareholder loans of \$30,000 to establish the company. Horse of the Year Ltd audited financial statements for the year ended 31 May 2018 showed a surplus of \$26,215 and equity of \$46,263. The shareholder loan to Horse of the Year Ltd was impaired in ESNZ financial statements in the year ended 31 May 2014. The Horse of the Year Ltd shareholder loan remains impaired as at 31 May 2019.

KEY MANAGEMENT REMUNERATION

The full-time equivalent remuneration paid to the individuals who are designated as key management is as follows:

	2019 Number	\$	2018 Number	\$
Management	4	437,019	4	356,246
Board members	11	Nil	11	Nil

Key management personnel consist of the Board and the Executive Management Team (which includes the Chief Executive).

17. Commitments

OPERATING COMMITMENTS

	2019 \$0	2018 \$0
Commitments in respect of operating leases due:		
Within one year	101,252	85,856
Later than one year but not later than five years	177,359	193,791
Later than five years	387,367	140,667
	665,978	420,314

CAPITAL COMMITMENTS

At the balance date ESNZ had committed to the development of enhanced functionality to the membership database at an estimated total cost of \$100,000.

18. Post Balance Date Events

There were no events following balance date that has an impact on these financial statements. (2018: Nil)

19. Contingent Liabilities

There were no contingent liabilities at balance date (2018: Nil)



Independent Auditor's Report

To the Members of Equestrian Sports New Zealand Incorporated

Qualified opinion

We have audited the consolidated special purpose financial statements of Equestrian Sports New Zealand Incorporated (the 'Entity'), which comprise the consolidated statement of financial position as at 31 May 2019, and the consolidated statement of comprehensive revenue and expenses, statement of movements in equity and statement of cash flows for the year then ended, and notes to the consolidated special purpose financial statements, including a summary of accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying consolidated special purpose financial statements on pages 14 to 26 for the year ended 31 May 2019 are prepared, in all material respects, in accordance with the basis of preparation and accounting policies set out on pages 18 to 20 of the consolidated special purpose financial statements.

Basis for qualified opinion

Control over the revenues from Camping, rent and ground fees prior to being banked is limited. It was not practicable to extend our examination of Camping, rent and ground fees beyond the accounting for amounts received as shown by the accounting records of the Entity, or to determine the effect of the limited control.

We conducted our audit in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Special Purpose Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Entity in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants*, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Other than in our capacity as auditor, we have no relationship with or interests in the Entity.

Emphasis of Matter - Basis of Accounting

Without modifying our opinion we draw your attention to the summary of accounting policies on pages 18 to 20 which describe the basis of accounting. The consolidated special purpose financial statements are prepared to assist the Board of Equestrian Sports New Zealand Incorporated (the 'Board') report on the consolidated financial performance and position of those disciplines listed in Note 1 of the consolidated special purpose financial statements. As a result, the consolidated special purpose financial statements may not be suitable for another purpose.

Other matter

The consolidated special purpose financial statements of the Entity for the year ended 31 May 2018, were audited by another auditor. Control over receipt of cash derived from Camping, Rent and Ground Fees shown in the consolidated statement of revenue and expenses prior to being recorded was limited and there are no practical audit procedures to determine the effect of this limited control. Accordingly, the completeness and accuracy of income and equity was unable to be determined. In this respect alone, not all the information and explanations required were obtained. A qualified audit report was issued on 14 September 2018.

Other information

The Board is responsible on behalf of the Entity for the other information. The other information comprises the information in the Annual Report that accompanies the consolidated special purpose financial statements and the audit report.

Our opinion on the consolidated special purpose financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information, and consider whether it is materially inconsistent with the consolidated special purpose financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If so, we are required to report that fact. As described in the Basis for Qualified Opinion section above, control over the revenues from Camping, rent, and ground fees prior to being banked is limited so it was not practicable to extend our examination of donations beyond the accounting for amounts received. Accordingly, we are unable to conclude whether or not the other information is materially misstated with respect to this matter.

Board responsibilities for the special purpose financial statements

The Board is responsible on behalf of the Entity for determining the basis of preparation and the accounting policies used in the preparation of these consolidated special purpose financial statements to meet the financial reporting requirements of the members of the Entity.

The Board is responsible on behalf of the Entity for the preparation of the consolidated special purpose financial statements in accordance with the basis of preparation and accounting policies set out on pages 18 to 20, and for such internal control the Board determines is necessary to enable the preparation of consolidated special purpose financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated special purpose financial statements, the Board is responsible on behalf of the Entity for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intend to liquidate the Entity or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the consolidated special purpose financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated special purpose financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated special purpose financial statements.

As part of an audit in accordance with ISAs and ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated special purpose financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Board and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated special purpose financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.

We communicate with the Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Restriction on use

This report is made solely to the Entity's members, as a body. Our audit has been undertaken so that we might state to the Entity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Entity's members as a body, for our audit work, for this report, or for the opinions we have formed.

Deloitte Limited

Wellington, New Zealand
15 September 2019



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FINANCIAL SUMMARY - **HIGH PERFORMANCE**

Please note: these financial summaries have been provided for information purposes only and do not form part of the audited financial statements.

Financial Summary - Central

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

Operating Income	2019	2018
Membership registrations	482,958	382,198
Horse registrations	372,671	375,355
Other registration income	51,680	35,435
FEI registration income	22,553	23,716
Sport NZ funding	135,503	108,997
Other grants	6,000	11,770
Sponsorship	27,774	31,433
Product sales	59,510	62,093
Clean sport levy	18,897	21,061
Interest income	2,369	2,611
Other operating income	95,722	90,447
Total operating income	1,275,637	1,145,115
Operating Expenditure	2019	2018
Accident compensation levies	5,739	0
Accommodation, meals & travel	122,294	115,044
Administration expenses	16,785	19,117
Postage	14,586	24,433
Advertising & promotion	15	5,391
Annual conference costs	4,784	4,034
Audit fee	27,500	30,239
Bad debts	0	4,202
Bank charges	15,309	11,517
Coaching	5,176	5,641
Depreciation	54,817	35,214
Insurance	19,044	15,708
Interest expense	3,160	5,072
IT consultancy & support	55,256	54,142
Legal	42,919	25,090
Levy & FEI expenses	61,534	63,406
Other expenses	12,408	18,588
Prize money	6,983	13,943
Product costs	17,015	16,520
Recruitment	15,584	6,128
Rent	53,338	44,111
Salaries	694,807	517,073
Staff costs	5,678	7,236
Stationery, photocopying & printing	11,996	14,202
Telephone	9,461	8,169
Testing	9,676	7,462
Venue & equipment hire	4,133	5,131
Veterinary education & representation	1,357	350
Total operating expenditure	1,291,354	1,077,164
Operating (deficit) / surplus for the year	(15,716)	67,951

Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.

Financial Summary - Central continued

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

BALANCE SHEET		
Current Assets	2019	2018
Cash & cash equivalents	235,374	343,643
Other current assets	75,430	71,615
Total current assets	310,804	415,258
Non Current Assets		
Property, plant and equipment	165,952	165,238
Total non current assets	165,952	165,238
Total assets	476,757	580,496
CURRENT LIABILITIES		
Income Received in Advance	340,760	383,850
Accounts Payable and Accruals	287,954	340,099
Employee entitlements	49,796	42,585
Total current liabilities	678,510	766,533
Net assets	(201,753)	(186,037)
Accumulated funds	(201,753)	(186,037)

Dressage Report 2018-19

YEAR IN REVIEW

It has been a year of great activity, dressage is solid and the vibe is positive. Dressage remains financially secure. However, this year to meet the increased cost of delivery of the sport and the reduced reliance on income from grants it has been necessary to increase fees.

Julie Brougham and Vom Feinsten riding up the centre line at the World Equestrian Games in Tryon was a proud moment. A championship ranking of 36th from 77 starters in a line-up of the world's best. Dressage's goal was to have a team at 2018 WEG but we did not manage to qualify a team this time.

Congratulations to Wendi Williamson, Christine Weal, Victoria Wall and Holly Leach who made their presence known at the 2019 Sydney CDI with some very credible results.

Another exciting milestone this year has been the review and adoption of the Equestrian Australia version of the USDF Tests.

Area group organising committees' role in the delivery of, and therefore responsibility for, the growth of Dressage continues to grow. Dressage continues to be heavily involved in the delivery of events. This places a strain on resources yet supports the delivery of events that we know are of a high standard. We need to be constantly building capability and capacity in this area. 2020 will see the Nationals being held at the National Equestrian Centre, Taupo.

The enthusiasm, positivity and growth in capability evident amongst young riders is exciting. The U25 champs had three visiting teams; two from the South Island and one from Queensland. I was privileged to work with South Island young riders at their development camp. The development of lead rein class guidelines and the set-up of a pony competition subcommittee to raise the profile and engagement in pony Dressage are just two initiatives to support young rider growth.

Last year the decline in graded Level 1 starts was noted. This trend has continued with Level 1 annual starts being down 43 for the year. Level 2 and above starts are up by 34. To have a better understanding of this trend we need to better measure participation in Dressage competitions.

Volunteers are pivotal to the delivery of Dressage in New Zealand. Volunteering is under pressure with an aging volunteer population. Initiatives such as volunteer and official of the month are a great way of raising awareness of the amazing volunteers we have. Volunteers, thank you for your invaluable contribution to Dressage.

Thank you also to selectors, Judy Alderdice, Jan Mitchell and Margs Carline for the diligent job you do, and to

Helen Hughes-Keen who retired after eight years as Chief Selector. Thank you to judges and officials for your passion, the long hours and the commitment to ongoing training to be the best. This year we farewelled Jane Robertson as Steward General and remain most grateful for her positive influence.

I thank all those who hold portfolios: area delegates, rider reps, NEC reps, Young Rider convenors and the many involved in area groups and organising committees. Your contribution is noticed and very much appreciated.

It was with sadness we received the news of Helen Ransom's passing. Helen contributed to dressage in many ways as a competitor, List 1 judge, Chair of Selectors and friend to many throughout New Zealand.

I make special mention of our family of sponsors. Your contribution is hugely valued and we love having you involved; without you we would not be able to deliver quality events.

Thank you to fellow board members for the huge contribution you make to Dressage, your work around the board table and on Zoom calls.

Thank you too to Wendy as Sport Manager. You work above and beyond and the Dressage community benefits hugely from your knowledge and expertise. Dressage excels in the income we receive as sponsorship and funding and I know this is largely attributable to the management of the relationships by our Partnerships Facilitator Celine Filbee and the Sport Manager Jos Gresham thank you for your work on the website and managing the series points.

This is my last year as Chair, and after six years of being on the board there are elements of change to celebrate. Some notable achievements include: the revised by-law in response to the riding community; relocating the Nationals to the National Equestrian Centre; updating the strategic plan; and most importantly changing the culture of our sport to respect our horses and everyone involved in the sport more. Diversity in Dressage, including more young voices at the board table, is an opportunity and will ensure Dressage remains innovative and contemporary to meet the changing needs of New Zealanders.

Lynda Clark
Dressage Chair

Financial Summary - Dressage

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

Operating Income	2019	2018
Levy income	185,500	179,516
Other registration income	957	2,087
Competition entry fees	122,794	142,814
Other event income	14,246	9,871
Sponsorship	90,168	92,554
Other grants	42,387	27,494
Fundraising	49,396	8,140
Product sales	12,529	18,182
Interest income	9,169	7,938
Other operating income	7,187	6,339
Total operating revenue	534,332	494,936
Operating Expenditure	2019	2018
Accommodation, meals & travel	156,693	92,366
Administration expenses	74,954	66,930
Coaching expenses	8,879	10,799
Competition expenses	16,856	10,998
Course expenses	34,748	31,568
Depreciation	1,302	823
Gratuities	29,502	29,864
Levy expenses	2,143	4,467
Other expenses	17,483	16,456
Prize Money, rugs & ribbons	43,966	41,803
Product costs	3,854	3,166
Staff salaries	65,215	66,508
Uniforms	3,531	4,375
Venue and equipment hire	54,991	64,466
Total operating expenditure	514,117	444,588
Operating surplus for the year	20,215	50,348

BALANCE SHEET

Current Assets

Cash and cash equivalents	132,341	133,617
Other current assets	82,076	70,882
Term investments	170,000	170,000
Total current assets	384,417	374,499

Non Current Assets

Property, plant and equipment	2,922	3,094
Total non current assets	2,922	3,094

Total assets	387,339	377,593
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CURRENT LIABILITIES

Income Received in Advance	46,472	56,461
Accounts payable and accruals	27,899	25,844
Total current liabilities	74,371	82,305

Net assets	312,968	295,288
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Accumulated funds	312,968	295,288
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Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.



Endurance Report 2018-19

YEAR IN REVIEW

Our clubs and their organising committees planned a full calendar of events throughout the country. Due to weather conditions a few rides had to be cancelled. Overall, our club membership numbers have grown slightly on last year, however this did not translate to increased horse and rider registrations. CTR saw an increase in the number of riders and those clubs that held CTR events had good entry numbers.

Since Tryon WEG 2018, and the disbanding of the FEI Endurance Committee, an Endurance Temporary Committee has been formed to “reshape” the sport of Endurance and return it to a sport based upon horse welfare and horsemanship. With this reshaping comes new rule proposals, which, if voted through in November, will be in place from 1 January 2020.

We have only seen a broad discussion document of what the new rules may look like. A representative for ESNZ Endurance attended a group discussion in Lausanne in February and the Secretary General attended the FEI Sports Forum Endurance Day in April on our behalf. Whilst we recognise that Endurance in some parts of the world has not always operated to the values of our sport, and that rules have not always been enforced, some of the proposed rule changes will have a considerable negative impact on our sport here in our small nation.

In addition to the new rule proposals there will be an increased focus on enforcement of the FEI rules and education and integrity of officials. It is proposed that all officials will be appointed by the FEI and more officials and veterinarians will be required for FEI rides. At present our clubs work extremely hard to provide viable FEI events. The increased numbers of foreign officials, that the new proposed rules require, will mean more financial commitment from the already hardworking clubs that organise these events. There are also proposed rule changes for qualifying through the FEI star grading system. As we are a small nation holding only five FEI events per

year, this will mean an extended time before our riders and horses would be eligible to compete at higher levels and ultimately, to be considered to represent us internationally.

At a local level, in response to the ESNZ Constitution review, Endurance is advocating for our sport’s structure of club based membership, as opposed to area groups, be retained.

The Endurance Board has committed to two areas of strategic focus over the next 12 months:

- Fundraising - A board member has been appointed to spearhead a working group of North Island members to organise fundraising events. It was decided to hold events in alternate islands to where the National Championships is being held.
- Results system - A working group will create a results system that is universal and will allow anyone to use it. At present we have a number of systems that the “owner” uses and if they are not available to work at an event, then neither is the system.

Next year will be filled with challenges and will require commitment from all of our stakeholders but we look forward to growing our sport and promoting the partnership between horse and rider that you develop when training and competing together for so long.

Marie Wakeling
Endurance Chair

Financial Summary - Endurance

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

Operating Income	2019	2018
Levy income	32,633	34,472
Other registration income	5,713	4,983
Grants & sponsorship	18,262	1,696
Competition entry fees	8,186	0
Camping and Yarding	6,191	0
Other event income	8,318	0
Interest received	2,162	1,235
Other operating income	9,879	3,974
Total operating income	91,344	46,359
Operating Expenditure	2019	2018
Accommodation, meals & travel	5,753	8,038
Administration expenses	8,000	9,250
Annual conference expenses	790	278
Bank charges	348	282
Camping, rent & ground expenses	7,139	0
Competition expenses	8,472	0
Competition catering expenses	2,538	0
Contract expenses	9,996	9,998
Course expenses	1,850	213
Grants	14,500	10,000
Levy expenses	5,046	9,855
Other expenses	12,980	2,785
Postage	28	90
Prize money expense	2,250	1,485
Stationery, photocopying and printing	12	27
Training	3,908	1,404
Total operating expenditure	83,610	53,706
Operating surplus / (deficit) for the year	7,734	(7,347)

BALANCE SHEET

Current Assets

Cash and cash equivalents	24,566	18,873
Other current assets	8,997	9,152
Term investments	42,968	41,486
Total current assets	76,531	69,511

Total assets	76,531	69,511
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CURRENT LIABILITIES

Income Received in Advance	3,478	3,394
Accounts payable and accruals	6,824	6,199
Total current liabilities	6,824	6,199

Net assets	69,707	63,312
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Accumulated funds	69,707	63,312
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Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.

Eventing Report 2018-19

YEAR IN REVIEW

At the end of the 2018-2019 season Eventing is in a better position than this time last year and we can report a positive financial result.

Starts are relatively static at the higher levels but with continued growth at the lowest levels of CCN65 and CCN80. The continued growth of CCN65 numbers has come about as more organisers recognise the value of providing these classes. A large proportion of riders coming in at this level are likely to move up the levels in due course. Having more tracks that allow people to try eventing at a level within their comfort zone is a key part of Eventing's future.

The higher levels have seen a number of New Zealand-based riders compete overseas, including a large contingent at Adelaide CCI5*-L, the highlight of which was a second placing for Amanda Pottinger and Just Kidding. Other combinations learned a lot from their involvement at Adelaide and riders are better equipped for the future because of this experience.

An exciting development this year was sending a secondary schools team to Australia for an Interschools competition. This self-funded venture exceeded our expectations in terms of interest from young riders and is something that will be developed further. Thanks to Libby Rayner for her great work as team manager.

I attended the North Island Secondary Schools Teams Eventing Championships for the first time. It was a great competition and what really struck me on talking to riders and their support teams was how many did not have a background in Eventing. As a gateway into Eventing, this event and others like it play a big role. Riders love a team competition with its camaraderie and they are proud to represent their schools in equestrian.

We need to provide sufficient opportunities for Minimum Eligibility Requirements at FEI level without having more events than demand requires so we don't overburden our organisers with FEI costs and requirements unnecessarily. As a board, we continually grapple with how we can work with organisers to provide these opportunities for the relatively small numbers we have at the top of the sport without losing sight of the needs of the grassroots.

It is critical to the competition pathway that Long Format CCI events continue to be provided, so we also need to come up with ways to make these events happen without making them financially unsustainable for organisers and riders.

Hamish Butler-Gallie, our National Safety Officer, has been instrumental in measuring our safety statistics and moving toward frangible technology. Monitoring falls and other safety-related data have increased markedly and we are now able to drive improved safety using facts rather

than subjectivity. Thank you Hamish and the Technical Advisory Group (TAG) for preparing the large number of rule changes made necessary by the FEI making major changes, particularly to the "star" levels.

In 2018 our team competed at the World Equestrian Games in Tryon. This is the pinnacle event between Olympic Games. Our team was well prepared, conducted themselves well and we qualified for the Tokyo Olympics by way of our 7th place finish.

Our High Performance programme is in a good place. I would like to pay tribute to Sarah Dalziel-Clout for her excellent strategic focus and the development of a programme that is sustainable and builds performance. Her legacy, particularly in New Zealand, ensures that in the longer term we will have riders of the quality to keep New Zealand as one of the top eventing nations. Thanks also to Penny Castle for her work as Performance Leader over the past few years and her continued involvement in the programme. Jock Paget has taken over the Performance Leader's role.

The sport would not be possible without the hard work of organising committees and they all deserve a huge thanks for what they provide for our competitors. It is amazing how much time and effort is put in and how many unpaid hours are clocked up to deliver our events. With a relatively small competitor base and, almost without exception, tight budgetary constraints, organisers do a fantastic job delivering competitions that are of such a high standard.

This is my last report as Eventing Chair. I want to thank all the people I have worked with over the years on the board. The current board has a good mix with capable people. I would especially like to pay tribute to our outgoing members; Melissa da Souza who has given a massive amount of time and effort and Jenny Draper who has brought a pragmatic approach.

Thank you to Eliza Johns for her hard work as our Sport Manager. Eliza has handled a heavy load, especially around the National Three Day Event/Oceania Champs.

Lastly, I would like to thank every single volunteer, official and supporter who has given up their time for our sport. You are all pieces of a jigsaw that make Eventing in New Zealand possible. This year's National Volunteers Week theme - Whiria te Tangata (weaving the people together) - is so apt for all involved in delivering eventing in this country.

Todd Gloyn
Eventing Chair

Financial Summary - Eventing

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

Operating Income	2019	2018
Levy income	200,759	178,791
Competition entry fees	94,408	110,100
Other event income	0	30,825
Sponsorship	41,561	30,052
Other grants	13,417	16,246
Fundraising	5,065	7,220
Interest income	912	1,775
Other income	97	3,243
Total income	356,218	378,253
Operating Expenditure	2019	2018
Accommodation, meals & travel	36,621	31,294
Administration expenses	78,543	98,495
Annual conference cost	7,087	9,161
Camping, rent & ground expenses	27,191	20,400
Competition expenses	31,993	31,198
Course expenses	34,351	23,235
Depreciation	2,506	291
FEI & Levy expenses	22,855	32,172
Function catering expenses	6,954	10,069
Gratuities	3,350	3,250
Other expenses	543	3,000
Prize money expense	26,766	24,094
Promotion	10,566	6,091
Technical meeting expenses	1,800	1,121
Training	2,971	31,395
Trans Tasman & Oceania competition	21,597	105,690
Venue and equipment hire	3,747	4,620
Total expenditure	319,440	435,576
Operating surplus / (deficit) for the year	36,778	(57,323)

BALANCE SHEET

Current Assets

Cash and cash equivalents	144,108	158,113
Other current assets	66,677	84,309
Total current assets	210,785	242,422

Non Current Assets

Property, plant & equipment	22,004	13,350
Total non current assets	22,004	13,350

Total assets	232,789	255,772
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CURRENT LIABILITIES

Income Received in Advance	20,595	28,170
Accounts Payable	44,961	71,146
Accrued Expenses	31,710	29,172
Total current liabilities	68,266	128,487

Net assets	164,063	127,285
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Accumulated funds	164,063	127,285
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Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.

Jumping and Show Hunter Report 2018-19

YEAR IN REVIEW

This year our Big Hairy Audacious Goal for High Performance Jumping was to qualify for the Tokyo Olympics 2020 and we did so with style and a considerable margin at the Group G qualifier at Valkenswaard in Holland. It is more than being better than the rest of the teams on the day, it is also about proving to the NZOC that we are of sufficient quality to make the top eight at the Games.



As a result of a growing list of accomplishments both by the team and by individuals, doors are slowly opening in Europe to enable our riders to compete at better shows than they have in the past. Trainer Helena Stormanns is having a positive influence in this respect. We are also growing a larger pool of internationally based riders who are of international quality. Some competition within the New Zealand ranks to make team selection also helps grow the quality of the competitors we have to choose from. Exciting times are ahead for Jumping!

A number of our young riders competed on borrowed horses as both teams and individuals overseas. This is always a great learning opportunity and a chance to meet their peers from other countries. Briar Burnett-Grant was our representative at the Youth Olympic Games in Buenos Aires, Leeshelle Small went to Taipei to the Asian Equestrian Games and the team of Ike Baker, Sarah West, and Sophie Townsend won a bronze medal at the Princes Cup-Asian Youth Games in Thailand. Anna Nalder represented us at the FEI Jumping Children's Classics Final in Tashkent (Uzbekistan). Mikayla Herbert and Christine Cornege will be travelling to the 2019 FEI World Jumping Challenge Final in Quito (Ecuador) in September.

The annual Trans-Tasman teams' event, this year held in Gisborne, is always a hard fought contest. We put up

a particularly strong team of Briar Burnett-Grant, Oliver Croucher, Emily Hayward and Steffi Whittaker and they duly obliged with a team win against the Aussies.

As our sport grows it is great to see the younger riders developing through the series classes that have developed over the years. We have seen a number of young riders winning World Cup Qualifiers and Premier Grand Prix, many of whom have come up through the Junior Rider Series and the Young Rider Series.

It was also a satisfying 2019 Horse of the Year show for our selectors as many of our Squad riders came up trumps in the Title classes. Congratulations to Emily Hayward for winning the Horse of the Year, and to Olivia Apatu and Alasaan Arzu for winning the Pony of the Year for a second time!

I think it is the first time in a long while that we have the same board members for two years running, we also have the very capable Marilyn Thompson as our Jumping Sports Manager for a second year, which should add some stability to the team and allow us to work more proactively on our sport. Rebecca Griffith, our Jumping Administrator, has recently been replaced by Holly Aliprantis. A big thank you also needs to go to the ESNZ staff who stepped in and helped out during our time without staff, and especially Dana Kirkpatrick who regularly went above and beyond the call of duty to get things done.

We are regularly told that boards are meant to act in a governance role and should not step across in to management. The reality is with any discipline board they become very much a working board. All of our board members are very active in their roles in other areas, and without exception they all work very hard and passionately for our sport.

With some of the new ESNZ policies aimed at improving safety and behavior at events in place, we can use these as guidelines at jumping events and get back to enjoying the great sport that it is.

And as always a very large thank you to the many, many volunteers, and to the sponsors in our sport, who make it all possible. Without you all we wouldn't have a sport.

Mandy Illston
Jumping and Showhunter Chair

Financial Summary - Show Jumping

EQUESTRIAN SPORTS NEW ZEALAND INC - For the year ended 31 May 2019

Operating Income	2019	2018
Other grants	39,783	11,488
Levy income	369,467	366,685
Interest income	8,932	11,081
Sponsorship	101,394	92,630
Training	3,584	0
Other income	2,832	642
Other event income	4,947	4,200
Total Income	530,938	486,725

Operating Expenditure	2019	2018
Accommodation, meals and travel	82,765	58,881
Annual conference costs	6,183	5,763
Bad debt expense	0	583
Bank Charges	349	642
Coaching expense	3,055	5,413
Competition expenses	47,721	61,391
Contract expenses	24,938	24,938
Depreciation	5,317	3,182
Legal expense	870	1,242
Technical meeting expenses	3,027	2,966
Training	40,755	48,183
Organising Dues	14,835	8,760
Other expenses	93,247	14,065
Prize money expense	38,925	45,212
Promotion	20,088	20,617
Sponsorship expense	10,212	7,271
Staff expenses	0	523
Staff Salaries	128,702	126,261
Stationery, photocopying, printing & postage	2,608	347
Telephone expenses	2,309	1,651
Uniforms	2,099	1,184
Total Expenditure	528,007	439,075
Operating surplus for the year	2,931	47,650

BALANCE SHEET

Current Assets

Cash and cash equivalents	112,450	81,551
Other current assets	71,620	88,990
Term investments	328,057	317,300
Total Assets	512,127	487,841

Non Current Assets

Property, plant & equipment	23,633	25,365
Total non current assets	23,633	25,365

Total Assets	535,760	513,206
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CURRENT LIABILITIES

Income Received in Advance	87,048	82,799
Accounts Payable	37,462	18,035
Accrued Expenses	8,521	12,575
Sundry Payables	25	25
Total current liabilities	133,056	113,434

Net Assets	402,704	399,772
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Accumulated funds	402,704	399,772
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Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.

Financial Summary - National Equestrian Centre, Taupo

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

Operating Income	2019	2018
Entry fees (Incl camping & yarding)	617,426	520,549
Other grants	308,495	310,790
Sponsorship	22,274	50,175
Other income	124,149	25,988
Interest income	323	108
Total operating income	1,072,667	907,609
Operating Expenditure	2019	2018
Accident compensation levies	2,252	1,486
Administration expenses	23,061	14,416
Advertising and promotion	6,068	2,500
Bank charges	2,407	2,267
Camping, rent and ground expenses	199,214	224,186
Competition expenses	56,612	51,255
Course expenses	47,727	18,974
Depreciation	86,455	56,517
FEI & Levy expenses	28,471	23,791
Gratuities	32,370	27,702
Interest expense	6,960	2,721
Prize money expenses (Incl. rugs, etc)	60,342	51,252
Staff expenses	7,502	8,077
Staff salaries	94,769	65,530
Stationery, photocopying & printing	8,988	5,341
Sundry expenses	6,766	886
Telephone	3,726	2,264
Total operating expenditure	673,693	559,164
Operating surplus for the year	398,974	348,445
BALANCE SHEET		
Current Assets		
Cash and cash equivalents	213,066	28,640
Other current assets	51,292	28,442
Total current assets	264,358	57,083
Non Current Assets		
Property, plant & equipment	3,489,737	3,265,206
Total non current assets	3,489,737	3,265,206
Total assets	3,754,095	3,322,288
TOTAL LIABILITIES		
Income received in advance	316,196	156,384
Accrued expenses	33,705	99,873
Loans and borrowings	473,288	534,099
Total liabilities	823,189	790,356
Net assets	2,930,906	2,531,932
Accumulated funds	2,930,906	2,531,932

Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.

Financial Summary - National Equestrian Centre, Christchurch

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

Operating Income	2019	2018
Camping, rent & ground fees	162,598	163,035
Centre Membership Fees (South Island Admin)	22,322	22,278
Membership fees	22,322	22,278
Other grants	1,102	9,899
Other income	19,635	0
Interest income	87	118
Total operating income	205,743	195,331
Operating Expenditure	2019	2018
Administration expenses	4,400	4,400
Bank charges	587	587
Camping, rent & ground expenses	39,237	43,181
Depreciation	42,229	51,359
Interest expense	1,533	3,162
Other expenses	4,476	2,160
Repairs and maintenance	55,630	36,379
Staff salaries	81,427	57,176
Stationery, photocopying & printing	1,581	1,088
Telephone	1,547	978
Total operating expenditure	232,647	200,470
Operating deficit for the year	(26,904)	(5,139)
BALANCE SHEET		
Current Assets		
Cash and cash equivalents	57,580	51,745
Other current assets	3,799	3,799
Total current assets	61,379	55,544
Non Current Assets		
Property, plant & equipment	870,906	908,462
Total non current assets	870,906	908,462
Total assets	932,285	964,005
TOTAL LIABILITIES		
Accrued expenses	8,579	7,098
Loans and borrowings	51,184	64,845
Total liabilities	59,763	71,943
Net assets	872,522	892,063
Accumulated funds	872,522	892,063

Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.



High Performance

YEAR IN REVIEW

FEI World Equestrian Games 2018

The results from 2018 FEI World Equestrian Games were not what we were hoping to achieve. There were logistical challenges for the team, but quick thinking and plan adjusting ensured the athletes and support staff were still able to perform as well as possible. The heat in Tryon wasn't ideal for equestrian competition, requiring adjustments to some competitions as a result. On top of the lack of readiness by the organising committee, throw in a hurricane warning, it is fair to say the 2018 WEG was challenging.

Just prior to the Endurance competition being called off, our two New Zealand riders had already made the call to withdraw from the competition due to the heat and welfare of their horses. We were extremely sad to lose one of those horses in the days that followed the competition.

The eventing team's seventh placing was not in line with the results achieved during the year prior to WEG with a team win at Aachen Nations Cup in Germany and many 5* and 4* wins by our squad riders. While medals were not achieved the team's result did see us gain qualification for the 2020 Tokyo Olympics which was one of the campaign aims achieved.

In the Dressage Julie Brougham and Vom Feinstein competed very creditably in the first round of competition to finish in 38th place, but just outside of the second round qualification. John Thompson was forced to withdraw his horse from the competition prior to the first horse inspection.

Our jumping team finished in 18th place from the 24 teams competing. While a disappointing team result there were a couple of pleasing individual results.

The Eventing campaign was wholly funded by HPSNZ funding. There was significant fundraising in each of Jumping and Dressage disciplines to contribute to the cost of those campaigns and the Jumping and Dressage boards made significant contributions to the campaigns of their respective riders. The majority of the Endurance costs were covered by the individual athletes.

Eventing

Eventing High Performance riders continue to achieve individual success on the world stage. Tim Price had a stellar year and achieved his goal of becoming the FEI World Number One Ranked Rider.

Post WEG, the Eventing focus quickly turned to the 2020 Tokyo Olympic Games. We were pleased to retain the services of Eventing High Performance Manager Graeme Thom who has continued to evolve the Eventing HP program to ensure our athletes are getting the best support possible to enable them to perform successfully on the international stage.

The Eventing Performance Programme has seen a number of changes. The performance programme leader Penny Castle stepped down from her role. The fruits of her hard work can be seen this year with a number of performance squad riders making the move to continue their careers

in the UK. We thank Penny very much for her years of service and are pleased that she still assists the program in a coaching capacity. Jock Paget has replaced Penny. Jock is using his personal experiences as an athlete to ensure we are preparing our future representative riders the best we can.

Graeme and Jock work closely together to ensure that the UK and New Zealand programmes are closely aligned. As the New Zealand based performance programme grows, there's an increasing belief that we can produce high performance riders from within New Zealand to take the next step toward international competition should they choose this pathway.

The Eventing Oceania Team Championship was held in May as part of the National Three Day Event. Two senior and two Young Rider Teams from Australia came to Taupo to compete against New Zealand where the new Eventing Olympic format of three team riders was trialled. The FEI were in attendance and this was a great opportunity for both countries to test things ahead of the 2020 Olympics. While New Zealand was not successful under the new format it was clear that changes would be required in the future and the insight was invaluable.

While the following did not happen during the last financial year it would be remiss if a mention was not made of the recent retirement of Sir Mark Todd from competing. This entire report could be filled acknowledging our best ever New Zealand equestrian though the thousands of comments and messages across the media and social media from people from all walks of life sum this great athlete up more than any multiple page report could. We salute you Sir Mark for what you have achieved over your outstanding career and can't thank you enough for all you have done for New Zealand equestrian sport and Eventing.

Dressage

Post WEG it has been a rebuilding time for Dressage and it is pleasing to see more combinations coming through to compete at Grand Prix level. The international standard of our Dressage riders is continuing to improve, with more improvement possible at the top level with the right coaching and more combinations competing creating strong competition. Looking toward Tokyo 2020 Olympics, we are likely to qualify one individual position and the challenge will be for our athletes to achieve the criteria set to fill this spot.

Jumping

The High Performance Jumping team did extremely well and qualified for the Tokyo Olympics 2020 at the Group G qualifier at Valkenswaard in Holland. Since WEG the Jumping focus was on improving individual's results with the long-term aim of having a team at Tokyo 2020 Olympics. Post WEG the jumping riders have been more determined to improve and all have been achieving some very pleasing individual results.



Endurance

The Endurance High Performance programme has been undergoing the biggest rebuild since the 2018 WEG. HP Manager Sue Reid and Vet Nick Page continue to lead the programme in a positive way. They provide their expertise for free and make a small budget work the best way possible to make the most of the programme. We thank them both for their efforts.

Currently there is a lack of combinations on the HP squads and focus is now on more combinations achieving at the top level of the sport to boost these numbers ahead of the Endurance World Championships in 2020.

ESNZ HP Director

In April 2019 Sarah Dalziell-Clout resigned as the ESNZ High Performance Director after being in post for four years. Sarah has been instrumental in growing the eventing HP programme and seeing the continued development of the strong performance programme in New Zealand. The sport would like to acknowledge Sarah's considerable contribution and strategic focus on the eventing discipline in particular.

Simon Bennett High Performance Director

Financial Summary - High Performance

EQUESTRIAN SPORTS NEW ZEALAND INC

For the year ended 31 May 2019

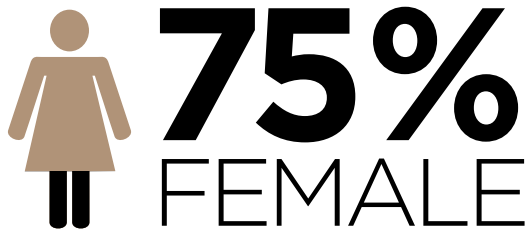
Operating Income	2019	2018
HPSNZ Grant funding	2,475,184	1,740,193
Coach accelerator program	45,000	45,000
HorsePower review grant	0	10,000
Interest income	2,554	3,058
Fundraising	32,483	5,795
Sundry income	15,955	11,054
Total operating income	2,571,176	1,815,099
Operating Expenditure	2019	2018
Administration (UK)	52,350	46,151
Central functions	95,470	74,820
Coaches	64,145	68,482
Coaching plan	117,595	152,465
Competitions	781,061	309,678
Emerging talent PEGs	34,157	2,415
Horse health program	115,835	31,929
HorsePower related activities	115,491	98,229
HP coaches	258,400	280,864
IPP grants	198,621	264,573
Other disciplines	197,847	44,235
Programme support	42,843	33,729
Qualitative analysis	15,337	6,595
Selection	10,646	21,276
Support service roles	302,453	259,403
Team management	4,732	5,461
Venues & equipment	15,939	51,139
PM Scholarships		
Total Expenditure	2,422,922	1,751,443
Operating surplus for the year	148,254	63,656
BALANCE SHEET		
Current Assets		
Cash and cash equivalents	1,295,564	1,590,321
Other current assets	258,096	325,793
Total current assets	1,553,660	1,916,114
Non Current Assets		
Property, plant & equipment	3,526	0
Total non current assets	3,526	0
Total assets	1,557,187	1,916,114
CURRENT LIABILITIES		
Income Received in Advance	677,004	1,069,646
Other current liabilities	45,488	148,047
Total current liabilities	722,492	1,217,693
Net assets	834,694	698,421
Accumulated funds	834,694	698,421

Note: This financial summary has been provided for information purposes only and does not form part of the audited financial statements.

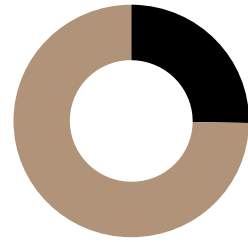
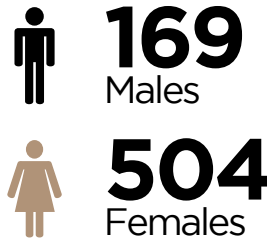
2019 Gender Data

The only Olympic sport in which **both genders compete against each other is equestrian.**

MEMBERS



MEMBERS WHO HOLD ROLES AS OFFICIALS



STAFF



14 Female



ESNZ CEO Female



6 Male

ESNZ BOARD MEMBERS



Chairperson Male

DISCIPLINE BOARDS

Jumping



Dressage



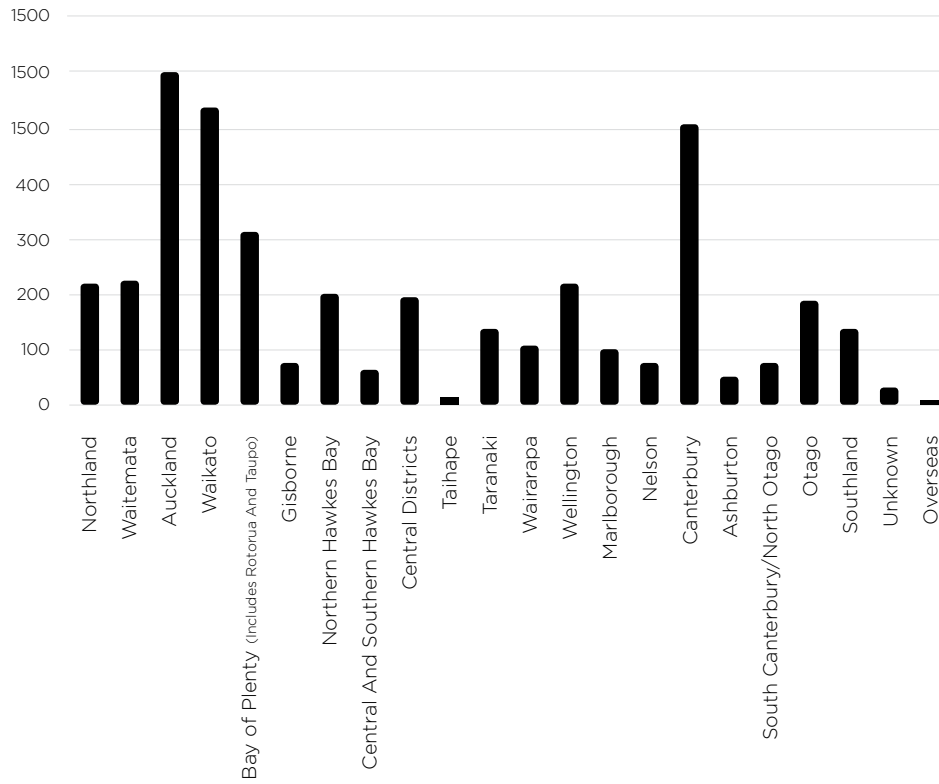
Eventing



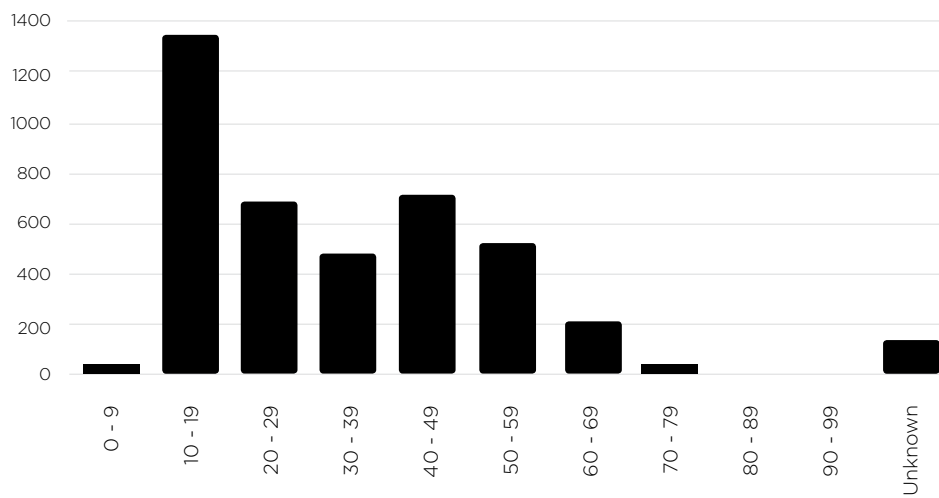
Endurance



Members by area



Members by age



ESNZ officers and staff

Patron
Jennifer Millar CNZM

President
Richard Sunderland

Vice President
Nick Pyke MNZM

ESNZ Board Of Directors

Nick Pyke MNZM
(Vice President and Chair)
Richard Sunderland (President)
Lynda Clark – Dressage

Sue Billigheimer – Endurance
Todd Gloyn – Eventing
Jenny Booth – Jumping
Kathryn Roberts – Appointed

Wallie Niederer – Co-opted
Phillip Cornegé – Appointed
Don Robertson – Appointed

Honorary Life Members († Deceased)

Lord Willoughby Norrie †
R.S. Pilmer †
J.N. Lowry †
A.G. Quartley †
D. Holden †
W.R. Duncan †
B.E. Kellier †
B.G. Rutherford †
Mr G.P. Donnelly †
C. Bolgar †
Mrs R.D. Dalley †
H.W. Beatson †
P.T. Williams †

H.V. Thompson †
H.H. Morice †
D.M. Crowther †
T.I. Caseley †
A.R. Caro †
Sir Ronald Trotter †
H.R. Dutton †
R.A. Hunter †
G. Gilmour †
R. Gapes †
J. McCall †
Mrs G.P. Donnelly †
M. Tucker †

Honorary Life Members

N.D. Matheson
A.W.J. Hampton ONZM
A. (Gus) Meech
W. Scott
C. McRae
Mr J. Wright MNZM
Mrs M. Hain QSM
K. Hansen
R. Ward-Smith

B. Birnie
Mrs J. Millar CNZM
M. Leigh
C. Hodson
K. Trotter
T. White OBE

Auditors
Deloitte

Solicitors
Gibson Sheat

Current Equestrian Sports New Zealand Staff

National Office Team

Secretary General
Vicki Glynn

Chief Executive
Dana Kirkpatrick

Operations Manager
Emma Gowan

Finance Manager
Murray Ingram

Assistant Accountant
John Barkness

National Sport Administrator
Heidi Bulfin

Member Services Administrator
Katie Deane-Jackson

Member Services Administrator
Joshua Pike

Executive Assistant and Para Sports Administrator
Aimee Cotter

Communications and Engagement Manager
Michelle Tayler

High Performance Team

High Performance Director
Sarah Dalziell-Clout until April 2019 then Simon Bennett May 2019

High Performance Eventing Manager
Graeme Thom

High Performance Operations Manager
Warrick Allan

Eventing Performance Leader

Jonathan Paget

Eventing Performance Administrator
Sara Swailes

High Performance Event Coordinator
Ginny Loisel (UK)

High Performance UK Administrator
Jacky Green

Sport Team

Dressage Sport Manager
Wendy Hamerton

Dressage Events & Marketing Manager
Celine Filbee

Endurance Sport Administrator
Jo Lankow

Eventing Sport Manager
Eliza Johns

Jumping Sport Manager
Marilyn Thompson

Jumping Administrator
Rebecca Griffith until July 2019 then Holly Aliprantis August 2019

National Equestrian Centres

NEC Christchurch Caretaker
Haydn Porritt

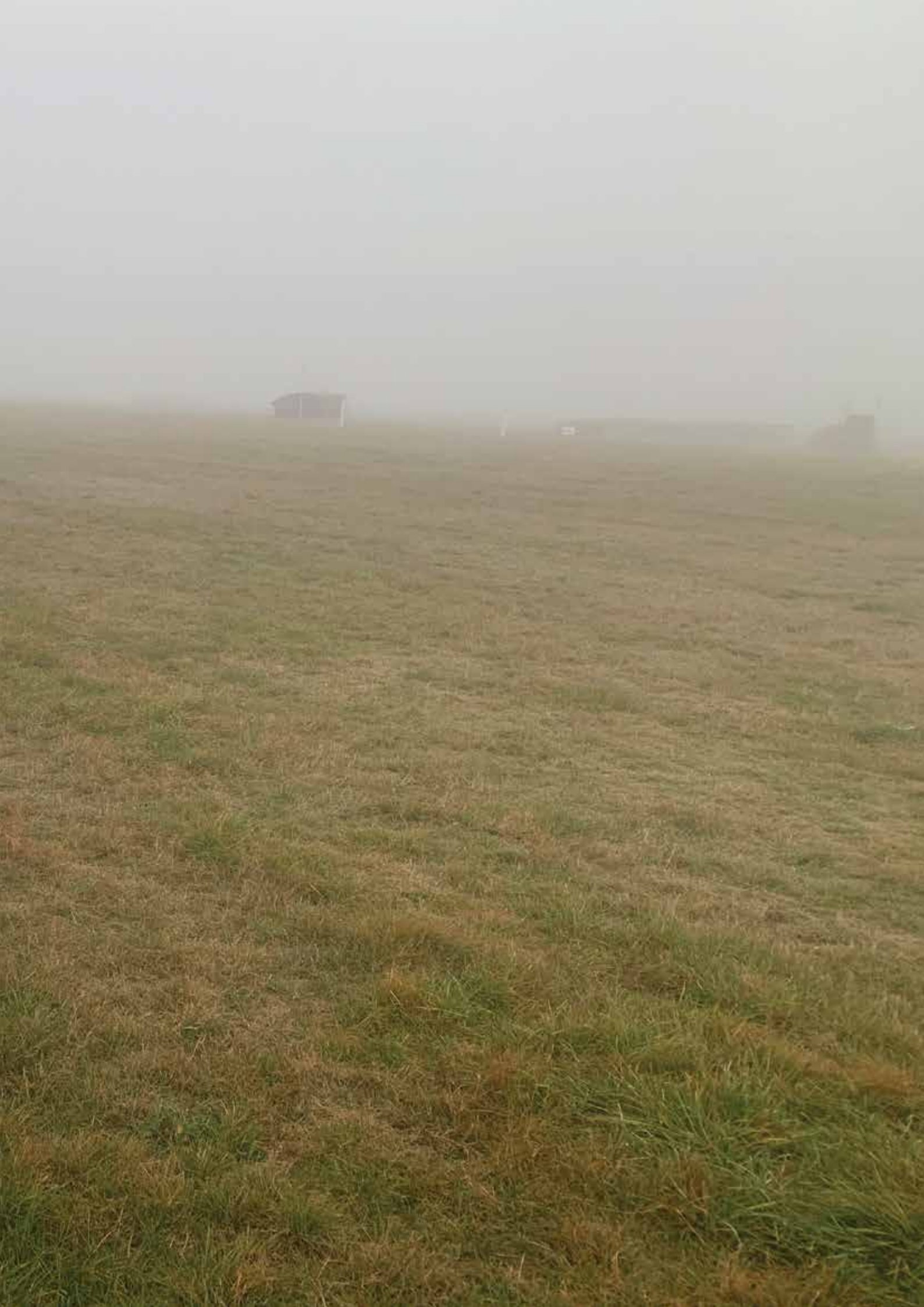
NEC Christchurch Administrator
Sophie Simson

NEC Taupo Caretaker
Elliot Newby

NEC Taupo Administrator
Kelly Newby



FINISH





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NEW ZEALAND

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