

ESNZ BOARD



Chris Hodson QC **PRESIDENT**



Chris Bray CHAIR & APPT'D MEMBER



Karen Trotter DRESSAGE



Heidi Bulfin **ENDURANCE**



EVENTING



Mandy Illston JUMPING



Glen Beal CO-OPTED



Wallie Niederer **APPOINTED**



John Stace APPOINTED to Feb 2013



ESNZ STAFF

Jim Ellis **Chief Executive**

Rafah Abbas Finance Manager

Emma Gowan **Executive Assistant**

Mark Brunton Manager, National Equestrian Centre Taupo

Stan Brown Caretaker, National Equestrian Centre Christchurch

MEMBER SERVICES TEAM

Fiona Bentley Team Leader

Renee Moffitt Administrator

Mikhaila Cole Administrator

Leader/Coach

HIGH PERFORMANCE TEAM

Sarah Harris **High Performance Director** Erik Duvander (UK Based) **Eventing High Performance**

Warrick Allan **High Performance Operations** Manager

Holly Farr (UK Based) **High Performance** Administrator

SPORT TEAM

Nici Kinloch **National Sport Manager Wendy Hamerton Dressage Sport Manager**

Jo Lankow **Endurance Sport Manager**

Eliza Riedel **Eventing Sport Manager**

Joanna Smith Para-Equestrian Sport Manager

Megan McKay **Jumping Sport Manager** Monique Porter **Jumping Administrator**

(to May 2013) **BULLETIN TEAM**

Jane Hunt **Denise Thomson Production Manager** Mo Callow **Advertising Manager**



MEETING ATTENDANCE

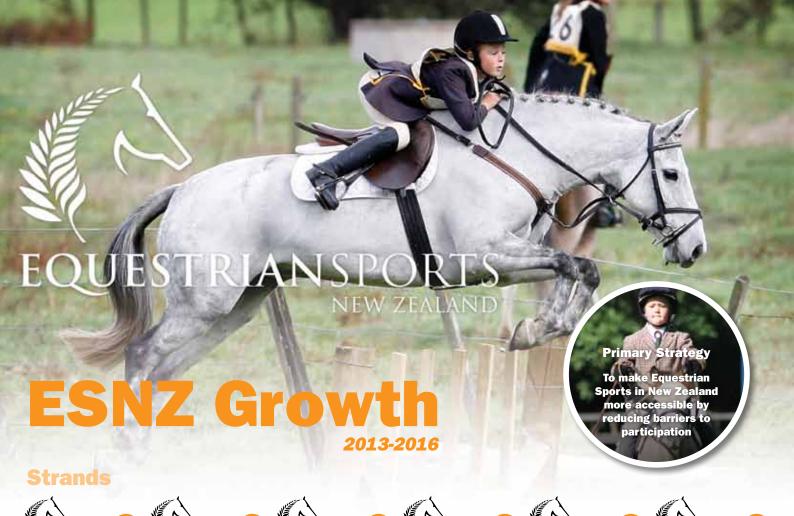
ESNZ Board Meetings: Total number of meetings during 2012-13 year - 5

Name	Meetings	Attendance	
Chris Hodson (President)	5	4	
Chris Bray (Chair & Appointed Member)	5	5	
Karen Trotter (Dressage)	5	5*	
Heidi Bulfin (Endurance)	5	5	
Justine Kidd (Eventing)	5	5	
Mandy Illston (Jumping)	2	2	
Glen Beal (co-opted)	5	5	
Wallie Niederer (Appointed)	5	5	
John Stace (Appointed)	4	1	
* One meeting attended by alternative discipline representative.			

R.S. Pilmer † J.N. Lowry † A.G. Quartley † D Holden † W.R. Duncan † B.E. Keiller † B.G Rutherford † Mr G.P. Donnelly † H.W. Beatson † C. Bolgar + A. R. Caro † T.I. Caseley †

Lord Willoughby Norrie † Mrs D.M. Crowther † Mrs R.D. Dalley † Mrs G.P. Donnelly H.R. Dutton † R.A. Hunter † N.D. Matheson H.H. Morice † H.V. Thompson † Sir Ronald Trotter † P.T. Williams † A. Hampton A (Gus) Meech W Scott

G Gilmour † R Gapes † J McCall † C. McRae Jim Wright Mrs Merran Hain Kevin Hansen Ray Ward-Smith Bill Birnie Mrs Jennifer Millar CNZM Michael Tucker † Deceased





Leadership
ESNZ's vision and

leadership enables higher participation in its competitions and activities

Platform

ESNZ will enable its sports to grow by providing high quality, value-for-money, platform support services

Community

More people wish to engage with ESNZ as riders or supporters

Competition

Riders enjoy a range of equestrian competitions appropriate to their stage of life and skill development

Positive Culture

People hear more about our great stories, services and products within the sport and in a wider environment

Winning

Our athletes succeed on the world stage inspiring tomorrow's athletes and enhancing the sport's

Tactics

More people are helped to participate in ESNZ competitions by a clear and user-friendly organisational structure:

- ESNZ provides strong leadership and a clear vision which drives the growth of the sport
- ESNZ provides a positive culture and clear value set within which the sport grows
- ESNZ's sports (disciplines) are recognised as the primary providers of competition
- ESNZ identifies and mitigates risk to its members, the organisation and the sport
- ESNZ and its sports will provide a well structured, well supported regional area/club network
- ESNZ works closely to support other organisations which can contribute to ESNZ Growth

The sport is better supported and delivered with a view to increasing participation:

- ESNZ and its sports engage staff and contactors to offer high quality and improving support services
- ESNZ appoints officials who support and add value to the sport
- Best-practice development exists for all officials including Coaches, Judges, Course Designers, Stewards, Organisers and area group secretaries
- More people continue to enjoy the sport through these roles
- The value of coaching is recognised throughout ESNZ especially at discipline
- National Equestrian Centres, and other facilities, will be operated to help deliver the sport to the highest standards

All New Zealanders with an interest in Equestrian Sports are drawn into participation and engagement with ESNZ:

- ESNZ and its sports operate with a ridercentric focus
- ESNZ increasingly offers services which encourage supporters to ioin and interact
- ESNZ will create and promote products and communications media which easily enable engagement with the sport
- Increased participation and support of ESNZ activity is enabled by a range of innovative systems
- ESNZ provides avenues for the views and advice of all participants
- Pathways between Pony Club and ESNZ competition are identified and improved
- ESNZ develops and enacts a structure for school competition

Entry, progression and retention in the sport is addressed with a view to increasing participation:

- ESNZ rules ease entry and retention in the sport
- ESNZ ensures its competition offer is modern and relevant for all ages
- Long-Term Athlete
 Development pathway
 is identified for each
 sport covering all
 stages of the sport and
 recreation pathway
- Each sport provides opportunities for participants at all stages of the LTAD
- Each sport's "product' addresses barriers to entry and ongoing participation
- More and better high profile events including the Horse of the Year
- Competitions are delivered in a safe environment for riders, horses, officials and spectators

More people feel engaged in the sport and with ESNZ through active and welcoming communications:

- ESNZ treats its riders as its customers
 - People are inspired to participate via publicity of successful riders
- People find it easy to understand the sport, the sport's competitions, events and structures
- ESNZ has excellent targeted communications with internal and external stakeholders
- People can find information easily on the ESNZ web site
- The Bulletin increases market share
- ESNZ communications support strategic initiatives
- ESNZ leverages winning performances for promotional benefit

Participation increases as NZ Teams and Individuals win at World Equestrian Games, other major FEI events, Olympics, Paralympics and Trans-Tasman competitions:

- The High Performance Programme is innovative, effective, well-resourced
- ESNZ collaborates with owners and breeders to improve horsepower
- A "high performing" culture exists among squad athletes and personnel
- Clear pathways increase depth of talent and aid succession from Performance to High Performance
- ESNZ HP officials are globally recognised as leading into their field
- ESNZ equine health is world leading
- FSNZ raises revenue from an increasingly wide range of sources to fund its HP programme













PRESIDENT'S REPORT

I am very pleased to present my President's report for a highly productive year.

Jock Paget's win at Badminton and Andrew Nicholson's string of successes means that New Zealand now holds the five top 4 star Eventing competitions in the world; the FEI records do not show any other nation as ever having achieved this. The World Equestrian Games are one year away; all disciplines are preparing for this event, which will be a wonderful spectacle in Normandy, France.

At the 2012 AGA I set out 6 targets for the Board to achieve. They were challenging, and the response has been remarkable. They are:

THE MEMBERSHIP REVIEW

The membership review has resulted in a plan to be presented at the GA. Many groups and individuals have contributed. The new arrangements will undoubtedly reduce barriers to participation and should greatly increase the membership of our sport while making simpler and fairer financial arrangements, and ultimately increasing the enjoyment for all.

HP IMPROVEMENTS

Our High Performance operation has been working extremely well under Sarah Harris and her team. Her report speaks for itself. However, I have been hearing from or about people concerned about aspects of its tasks and aims. The responsibilities of spending the specifically targeted HPSNZ funds which we receive and the work of its staff in relation to the unfunded disciplines were not necessarily comprehended by everybody. Eventing is the only funded discipline, it had to earn that reward and others will succeed when they have the achievements to show. It is good to see how HP relationships with each discipline have been developed, and we will this year include greater transparency in our objectives.

THE HORSE OF THE YEAR AGREEMENT

The project of creating a modern structure is complete; we have leased the rights to the new HoY company for fifteen years. The success of the show this year had many highlights, including Sir Mark Todd's appearance at the HoY dinner and our veteran rider Maurice Beatson's Olympic Cup win. There were many other highlights, and the event goes from strength to strength. We were pleased to host the Chair of Sport NZ who was very favourably impressed by everything he saw. The support of the Hastings District Council, Showjumping Hawke's Bay and all others associated with this great event is highly appreciated.

FINANCIAL MANAGEMENT STRUCTURE

This project is completed, with several improvements including the appointment of a new Finance Director about to be announced. The workload of the Board and the CEO will be highly benefited by the appointment and ancillary changes, with resulting savings in time and money.

The net financial results are shown below. As was the case last year, we are on a reasonably sound footing. Uncertainties around sources of future income continue; in particular our grants and sponsorships are going to need full attention this year; a fact of which all disciplines and national office are well aware.

Equestrian Sports New Zealand Inc						
Net Financial Results (Unaudited)						
for the year ended 31st	May 2013					
	2013	2012	2011	2010	2009	
Central	49,754	63,082	(47,000)	(32,229)	(40,965)	
Dressage	(22,247)	(26,960)	(26,167)	(33,299)	(12,576)	
Endurance	15,396	3,697	(3,904)	6,360	(9,040)	
Eventing	17,422	(16,756)	42,348	(35,820)	6,571	
Showjumping	(91,122)	42,138	(11,226)	111,495	63,291	
Equestrian Centres						
- Christchurch	149,877	4,357	(3,715)	20,245	115,778	
- Taupo	18,007	58,477	4,423	62,883	(5,643)	

\$128,035

\$(45,241)

FEI, OEF, INTERNATIONAL RELATIONSHIPS

\$137,087

I, with Jim Ellis, attended the 2012 FEI General Assembly at Istanbul. Jim and Warrick Allan attended the second FEI sports forum in April at Lausanne. On two occasions I visited the FEI Headquarters and reviewed matters of interest with the Secretary General, Ingmar de Vos, and the various heads of the discipline departments. In eight years of dealing directly with the FEI, I have never known our stocks to stand higher and our views to receive such sympathetic attention.

I have promoted the Oceania Equestrian Federation. The constitution has been settled and will receive recognition at the FEI General Assembly this year. Its aim is to promote international competition, principally between ourselves and Australia, but also with any emerging NF in the Oceanic region together with Asian NFs bordering the Pacific Ocean. Our Trans-Tasman competitions will become regional championships with recognition from the FEI. Communications internationally will be enhanced, courses for officials will be improved (the first schedule of these is already underway) and opportunities for our riders to compete overseas without the expense of Europe will be enhanced.

The OEF Board has two New Zealand and two Australian members; Jim Ellis is the first Secretary-General. We have asked the Solidarity office of the FEI to fund a project to identify emerging National Federations in the Oceania region.

New Zealand is part of the FEI's Group VIII. Mr NY Ho of Singapore, who many will know from his visits to NZ, has been elected Chair and I am Deputy Chair.

THE BREEDER/STUD BOOK

I am very glad to report that significant progress has been made. ESNZ has entered into a MoU with Massey University which will, with the support of the breeding industry, result in due course in the establishment for the first time of a national horse sport stud book and enhanced recognition of our excellent horses. I had always contemplated that a body separate to ESNZ would undertake this project and it is most appropriate that Massey University will work with us to bring it to reality.

OTHER MATTERS ESNZ BOARD

The discipline representatives, Karen Trotter (Dressage), Heidi Bulfin (Endurance), Glen Beal (Jumping) and Justine Dalton (Eventing)

all demonstrate the benefit to our Board of experienced service. Wallie Niederer likewise; in addition to his task as Convenor of NEC Taupo. We have farewelled both Jeremy Olphert ending his term as Chair of Jumping, and John Stace, due to other interests crowding on his time.

\$99,635

\$117.416

The Board is most grateful for Chris Bray's acceptance of my invitation to assume the post of Chair. The difference that Chris has made is truly remarkable. He is expert at challenging assumptions, at not accepting complacency and in leading us to new standards of management. The task of resolving relationships with the disciplines has made enormous progress; they already feel much more that they are masters of their destiny while remaining accountable to the equestrian entity as a whole. These issues are not simple and it is good to see how the discussions led by Chris are leading to acceptable solutions.

Nick Pyke is to be Vice President; we are delighted that his knowledge and expertise will be available to us.

The Board also appoints the Steward General, a task made necessary this year by the retirement of Maxine Leigh, who has served our sport for many years, both as steward and Steward General. She has made a huge contribution, both nationally and internationally, perhaps most publicly recognised after the Beijing Olympic Games when the International Court of Arbitration in Sport commended her evidence in a doping case. We shall miss her greatly.

NATIONAL OFFICE

I pay tribute to the work of Jim Ellis and the ESNZ staff team in a year of extremely hard work, long hours and changing times. New appointments, especially Nici Kinloch as National Sport Manager, Jo Smith as Jumping Director and the new Finance Director are allowing our Chief Executive more time for his proper roles; and improving our services. The very high regard in which Equestrian is held by Sport NZ, HPSNZ and the NZOC is very largely due to the work of Jim and the team.

Finally, the year has been busy, successful in very many respects and satisfying to all of us involved in the successful promotion of equestrian sport. Thank you all for your encouragement and support.

CHRIS HODSON QC President

CHIEF EXECUTIVE'S REPORT

It has been a year of significant change for ESNZ although this may not immediately be noticeable to ESNZ members. What has changed behind the scenes is the nature of the working relationship between the disciplines, which are charged with delivery of the competitive programme, and the wider umbrella body of ESNZ to which, as the legal entity, all members must belong. This change is fundamental for the organisation and will allow ESNZ to devolve greater responsibilities to each discipline to allow each to grow its participation base according to its own opportunities and constraints.

This all sounds rather dry but it is an important shift of governance thinking, perhaps the most significant since the New Zealand Horse Society was established in 1950. The proof of course will be in the success of the organisation and the disciplines in opening the competition door to new members by using the greater flexibility now available.

GROWTH

ESNZ's Growth Plan is its strategic vision for lowering existing barriers to participation in our sports and was reviewed and renewed by the ESNZ Board in February. The latest version is included towards the front of this annual report. Major areas progressed during 2012-13 include:

- Membership Review significant progress has been made during the last 12 months in establishing a new membership and horse registration structure for the organisation which complies with the Growth aims of lowering upfront barriers to participation. The AGA will be asked to approve constitutional changes which will allow the new membership/registration model to be implemented on 1st August 2014.
- General Regulations ESNZ is reviewing its General & Veterinary Regulations with the intention of slimming the overarching requirements and therefore encouraging discipline specific rules which individualise the sports rather than bringing conformity. It is intended that these new GRs with amended discipline rules will take effect 1st August 2014.
- Website It is recognised that ESNZ's website is not easy to navigate and does not reflect the dynamism of our sports; both in turn affect the ease by which potential members can use the website to better understand, and ultimately join, our organisation. The ESNZ Board has agreed a significant investment to build a new website which is structured to offer primacy to the disciplines as the sport providers; expected to launch June 2014.
- Horse Identification ESNZ has moved during the course of the year to amend two rules relating to equine ID – firstly, that vets will no longer be required to sign ID papers; secondly, that the use of ID numbers at shows/ events/rides will be determined by each discipline rather than being a requirement of the GRs.
- Discipline Alignment a major project for 2013-14 will be the alignment of discipline annual action plans to the wider ESNZ Growth plan; i.e. what is each discipline doing to lower barriers to participation in their sport? Member suggestions of these barriers would be very welcome.

HORSE OF THE YEAR SHOW

2012-13 was a major year for HoY with the establishment of a new company, Horse of the Year Hawke's Bay Ltd, to deliver the show; a joint venture between ESNZ, Hastings District Council and Showjumping Hawke's Bay.

ESNZ, as owners of HoY, then negotiated an agreement with the new company to deliver the show in Hastings for the 15 years through to 2027, an unprecedented length of licence for such a major event. This tenure will allow the company to develop longer term arrangements with suppliers, sponsors and other stakeholders as well as facilitate the hoped-for re-development of the Hawke's Bay A&P showgrounds.

HoY 2013 was the first under the new licence and was a major success; record crowds, perfect weather and Sir Mark Todd combined to make 2013 the best HoY ever delivered. My thanks to the Board of HoY Ltd especially the Chair, Cynthia Bowers, deputy mayor of Hastings, to lan Wilmot, general manager of the new company and, as ever, to Kevin, Sue and Andrew Hansen for their exceptional work in delivering our premier event.



NATIONAL EQUESTRIAN CENTRES

To my mind, our NECs have been the most successful aspect of the year. Both Taupo and McLean's Island enjoyed record usage, were presented in their most impressive condition for many years and enjoyed financial results which allowed greater investment in facility enhancements.

The improved operation at each NEC has allowed both Committees to focus on the future facility needs of each venue. It is expected that construction on a new facility building at Taupo, incorporating an indoor arena, will commence towards the start of the new season and will be complemented by a new covered yards complex helped by a generous grant from the Transpower CommunityCare Fund. Fiber Fresh's ongoing support of the NEC Taupo has been pivotal in many of the developments made and I thank this strong supporter of our sport.

McLean's Island has benefited from a new entranceway with automatic gates and the clearance of a large area previously under pine has enabled the construction of a major new all weather area which will transform Jumping training opportunities; both the result of additional grants from the NZ Community Trust. McLean's is currently coming to the conclusion of an extensive consultation process with stakeholders regarding future facility development; an order-of-priority plan to be finalised in the next few months.

National Championships in all 5 disciplines were staged at the NECs for the first time, Endurance being welcomed back to Taupo for a highly successful competition. Sincere thanks to both Committees and especially their convenors Kevin Bowden and Wallie Niederer, to Taupo manager Mark Brunton and his partner Lorraine Watson, to McLean's duo of Stan Brown and Donald Thomson; you have all been instrumental in producing facilities of which ESNZ members are increasingly very proud.

HIGH PERFORMANCE

Sarah Harris, high performance director, has a separate report in later pages.

The success of our Eventers at London and during the northern hemisphere season has clearly been the highlight from an elite sport perspective. Eventing's Olympic team bronze enabled a significant increase of investment from High Performance Sport New Zealand which brings surety for that programme through to the Rio Olympics in 2016.



Eventing's funding contrasts sharply with the rejection of investment submissions for our other disciplines and creates an uneven playing field within our organisation; the most significant of challenges for our overarching HP programme.

Louisa Hill's Dressage performance at London was acknowledged in last year's report but that came too early to praise the performances of Anthea Gunner and Rachel Stock at the Paralympics where the standard of Para-Dressage again rose exponentially.

Significant progress has been made with the HP programmes of Dressage, Endurance and Para and a new approach to Jumping HP has been a dominant discussion during the year.

Planning for WEG 2014 is well advanced with riders attending test events in Endurance and Eventing and two inspection visits conducted to date. Selection criteria were issued to disciplines in April.

The external profile of the sport is raised by good high performance results. The London medal has had that effect on the organisation and the perception of our sport. It has been significant in opening doors, especially at government level, which were previously difficult to prise open. The challenge is in using this increased access effectively.

I specifically wish to mention Andrew Nicholson's performances at 4* level in the last 12 months. Sometimes in the moment it is difficult to see the greatness of certain sporting performances but Andrew's achievement in winning 4 of the last 5 four star events, and on different mounts each time, is unprecedented.

STAFFING

The year has been characterised by an important strengthening of staffing capability. Nici Kinloch has added significant value as National Sport Manager delivering whole-of-sport programmes such as Coach Development and Clean Sport and co-ordinating a range of cross-discipline activity.

Jumping have committed significant resource to the establishment of a new position of Jumping Director, recently filled by Jo Smith, previously Para Sport Manager; Jo's replacement is Wendy Roberts.

A re-structure of ESNZ's financial management has led to the departure of Rafah Abbas after 4 years as Finance Manager, to be replaced by Nicole Russell in the new upgraded role of Finance Director.

Holly Farr was appointed at the start of the new year as parttime administrator to the HP programme based in England. The Member Services Team welcomed Renee Moffitt and Jumping Administrator Monique Porter left to pursue studies in Auckland with a replacement shortly to be sought.

ESNZ was delighted to secure the services of both Sarah Harris, HP Director, and Erik Duvander, Eventing HP Leader & Coach, until at least the end of 2016.

FINANCE

The audited accounts show a combined surplus across all areas of ESNZ of \$139k after depreciation. On the face of it this is an impressive outcome given the similar surplus recorded in the previous financial year.

However, the reality is a little different and adjustments requested by the auditors have had a significant effect on this outcome, both positive and negative. Of most significance has been the need to record the income from a generous bequest to ESNZ (for specified purposes) from the estate of the late June Cresswell without which a small deficit would have been recorded overall during the year.

Membership and horse/pony registrations rose again (by 2% and 3% respectively) during the year which is encouraging during difficult economic times. The effect of last year's increase in Road User Charges is expected to bite more strongly which may affect income in the last season before the new membership system takes effect.

There is again an effect of ESNZ's foreign exchange transactions which, in order to mitigate risk, requires a significant store of funds in Sterling which resulted in an unrealised loss of \$40k.

The overall group outcome covers significant variations between the eight entities which make up the overall ESNZ accounts – four disciplines, two NECs, high performance and Central; the latter including the cost of operating the national office and organisational governance, IT, insurance, legal/audit fees and Para-Equestrian.

ESNZ's overall financial position is strong and is monitored closely by the Board and its audit committee as well as the external accountant and relevant senior staff prior to audit. My thanks to all involved in different capacities - Mark King, Rafah Abbas, Glen Beal, Karen Trotter, Heidi Bulfin, Sara Bright, Gaye Skene, Alison Watters and Sharon Nesbitt.

THANK YOU

There is an almost unending list of people to thank and I apologise for anyone I have overlooked:

- To Maxine Leigh, outgoing Steward General, for her years of dedication and service to all of ESNZ's disciplines and her commitment to raising the profile of stewarding and the welfare of the horse which brought her international recognition;
- To our organising committees, technical officials and other volunteers who deliver our sport on behalf of the riders;



- To our external stakeholders and funders Sport NZ, High Performance Sport NZ, the Halberg Disability Sport Foundation, NZ Community Trust, Lion Foundation, Bell Tea, Fiber Fresh, FMG, IRT and the Transpower CommunityCare Fund as well as all discipline and event sponsors:
- To the ESNZ Board for your continued commitment to Growth and the courage to review the fundamental relationships that bind the organisation; and to Greg Gent, John Stace and Mandy Illston for the wisdom that they brought to the governance table.
- To the Chairs and members of ESNZ committees who make so many informed decisions to improve the sport, especially Discipline Boards, NECs, Clean Sport, Technical and Audit.

- To Rafah Abbas, outgoing Finance Manager;
- To Tony Parsons, Veterinary General, for his quiet and efficient support of equine health matters;
- To Chris Hodson, ESNZ President, and Chris Bray, Board Chair, for their support and encouragement, sometimes requiring the use of a pointed stick!
- And finally, to all ESNZ staff whether based in the National Office or elsewhere; your work on behalf of the members continues to make this organisation and sport better than it was the year before.

2012

309,050

2011

298,559

JIM ELLIS Chief Executive

2013

Budget

314,350

Actual

316,536

ESNZ Central

Operating Income

Operating Income & Expenditure

Operating Surplus/(Deficit) for year

Membership Subscriptions

Registrations (Incl Clean Sport Levy)	239,155	241,500	234,072	224,099
Other Registrations & Dues	91,904	48,500	50,181	50,032
Sport NZ Community Sport Grants	237,917	230,000	220,833	243,520
Bulletin (Net)	(20,995)	800	(15,423)	13,396
Investment Income	29,936	24,000	24,799	21,075
Product Sales (Net)	27,062	15,000	11,465	6,520
Other Income (Net)	112,718	27,000	10,130	10,130
Total Core Business Income	1,034,233	901,150	845,107	867,331
Grants/Sponsorship	40,430	20,000	103,949	10,923
Administration Contracts	222,558	225,500	210,193	215,330
Total Operating Income	1,297,221	1,146,650	1,159,249	1,093,584
Operating Expenditure	40.700	50,000	50.045	00.400
Accounting & Audit	48,703	52,000	52,815	69,102
Accommodation, Meals & Travel	00.054	00.000	00.000	00.000
- Board	33,954	28,000	32,632	29,288
- Other	40,075	38,000	45,543	40,157
AGA & Annual Report	9,408	7,500	7,694	11,716
Bad Debts	- 0.000	2,000	- 0.040	- 4 007
Coaching Development & Management	2,096	8,000	8,049	1,087
Computer/IT Support	51,395	54,000	80,176	66,768
FEI Subscriptions & Fees	11,023	8,500	8,556	9,378
Insurance	25,076	22,000	23,019	23,320
Judicial & Legal	3,766	4,000	2,397	7,086
Clean Sport Program	13,233	19,500	21,147	19,758
National Sport Development Projects	25,197	30,500	7,108	9,399
Occupancy Costs & Repairs	86,913	90,000	86,691	88,251
Postage, Telephone & Courier	73,074	53,000	65,014	65,979
Promotion/Sponsorship Delivery/Growth Strategy	46,928	34,700	30,968	8,393
Stationery, Photocopy & Subs	10,877	12,000	25,390	29,456
Sundries	31,896	39,760	35,531	29,753
Salaries & Service Contracts	651,867	654,620	548,568	614,121
	1,165,481	1,158,080	1,081,298	1,123,012
Operating Surplus before Non-Cash Adjustments	131,740	(11,430)	77,951	(29,428)
Less Non Cash Adjustments				
Income in advance recalculation	(63,027)	-		-
Depreciation	(18,959)	(18,500)	(14,869)	(17,572)
	(81,986)	(18,500)	(14,869)	(17,572)

\$49,754

\$(29,930)

\$(47,000)

\$63,082

HIGH PERFORMANCE REPORT

The Olympics and Paralympics kicked off a busy year for ESNZ's high performance programme with considerable successes being enjoyed throughout the year, especially in Eventing.

The highlight was clearly the Eventing team bronze medal at London, New Zealand's first Olympic medal since 2000 and the first team medal since 1996.

Post-London, there was a full review of ESNZ HP strategies across disciplines and investment submissions to the new government HP entity, High Performance Sport New Zealand. Unfortunately, only the submission for Eventing was supported, with significantly increased funding being achieved for the 4 year period through to the Rio Olympics. However, this only increased the funding gap between Eventing and the other 4 disciplines which remains HP's biggest challenge to bridge.

The first half of 2013 has been characterised by work with each discipline board in clarifying the HP environment in their sport and ensuring responsibilities are known and understood for the 3 year push towards all round better performances at Rio.

Planning for WEG 2014 has become a dominant feature with the first inspection visits having taken place and the Eventing and Endurance test events occurring during August.

Media coverage has been outstanding during the year and credit for this must go to HP media liaison Diana Dobson and roving photographer Libby Law.

EVENTING

Eventing has had a historic year – never has one nation held all of the northern hemisphere 4* events at one time and this is the feat that NZ achieved this year through the outstanding performances of all of the HP team but especially Andrew Nicholson and Jonathan Paget.

All this came on the back of a deserved team bronze medal at London, the result of a significant change of HP strategy post-Beijing Olympics in 2008. Andrew Nicholson was manifestly unlucky not to claim an individual medal at London and this has reinforced our drive for Rio where we wish to claim both a team and individual medal.

There were two critical outcomes from London; firstly the significant "closing of the gap" between the first three teams - NZ completed with 144.4 points, putting us 10.7 points behind the gold medal winning team, Germany; and secondly, the fact that NZ produced 5 results in the top 32, with no cross country faults added, reflects the skill and determination of our HP riders.

The 'Welcome Home' tour was a fitting closure to the Olympic campaign and I would like to thank ESNZ Eventing for all their support and enthusiasm with this project. I believe this not only added to the heightened profile the sport received through the Olympics, but made our riders "real" to our community in New Zealand and is a focus for HP as we move forward.

During January, Jonathan Paget returned to NZ to carry out a series of coaching clinics for young riders as part of our new HP coaching initiative. This is the start of what will be a regular sequence of HP riders returning to NZ to conduct clinics and to engage with the community in NZ.

The Eventing HP programme has a strong result focus with winning or best performance at targeted events that

have been selected by riders and management. There is an increased focus on podium finishes at 4* competitions.

Eventing HP squads have been reviewed on two occasions during the season; there are now two squads – HP or HP Accelerator. The HP squad contains combinations deemed capable of a top 5 finish at WEG 2014 while the Accelerator squad is aimed at younger riders and/or horses capable of representing NZ in future pinnacle events with the intent to accelerate their performance to 2016.

Performance enhancement has continued to be driven through Individual Performance Plans (IPPs). The IPPS are a key instrument for all HP riders as specific coaching and other support, especially equine health, are brought into the delivery through this process.

There are a large number of people who have contributed to Eventing's unprecedented success of the last 12 months, not least the riders, horses and owners. Also our HP personnel led in the UK by Erik Duvander ably supported by Holly Farr and the equine health team; a special mention to our Spanish jumping coach Luis Alvarez Cervera who has made a real impact on the final phase.

Jock's victory at Badminton, on Frances Stead's Clifton Promise, was an incredible moment for all concerned and a real vindication of progress made within the HP programme. But it is impossible to go past Andrew's unique performances winning 4 and coming 3rd in the five major four star events which has cemented his world number 1 ranking and given him his first HSBC Classics Series win. He is our team captain and has led from the front time again – to win 4 top levels on different horses is almost impossible to believe.

DRESSAGE

The highlight of the previous 12 months for Dressage HP was undoubtedly Louisa Hill and Bates Antonello representing NZ at the 2012 London Olympic Games. This was a great achievement for Louisa and highlighted the merits of the programme after Dressage had not been represented at Beijing/Hong Kong in 2008. Louisa's Olympic performance was ultimately not as successful as she would have liked and helped highlight a number of areas in which the HP programme needs to increase its focus.

NZ qualified a team for the Olympics for the first time though did not have the combinations to satisfy intentionally tough ESNZ and NZ Olympic Committee selection standards; a key aim for the future.

I also wish to mention the commitment of Vanessa Way and her supporters in campaigning KH Arvan for London; while that immediate goal was not achieved Vanessa has gained hugely valuable experience and knowledge as a result which will help her WEG 2014 campaign.

New Dressage HP squads have been announced and a longer term arrangement has been entered into with US-based coach Jeremy Steinberg which is all promising for our elite Dressage combinations.

The standard of Dressage at London continued to show the recent exponential increases in performance standards at the top end of the sport; our own performance standards and expectations need to reflect these global trends.

A significant driver in the HP programme has been the leadership provided by the HP Panel (Helen Hughes-Keen, Jeremy Steinberg and myself) and the ongoing support of the

Equestrian Sport New Zealand				
High Performance Analysis				
for the year ended 31st May 2013				
	20	13	2012	
Non Specifically Targeted Funding				
Unspent Funds 1st June 2012		853,726		51,086
SPORT NZ Funding this year	1,000,000		1,740,000	
Discipline Contributions	-		-	
Other Income & Rider Contributions	129,747		195,965	
		1,129,747		1,935,965
Available Funds		1,983,473		1,987,051
ESNZ High Performance Expenditure				
Administration	171,435		109,553	
Athlete Support Services	172,746		170,127	
Olympics/Paralympics	249,117		79,773	
Discipline Team Leaders/Selectors/Programs	862,461		639,154	
Equine Health	53,858		134,718	
		1,509,617		1,133,325
		473,856		853,726
Specifically Targeted Funding				
Unspent Funds 1st June 2012	91,289		76,641	
SPARC Funding this year for				
- Performance Enhancing Grants	270,000		260,000	
- Prime Minister's Scholarships	42,900		36,290	
- David Levine Trust	-		15,000	
	404,189		387,931	
Expenditure				
- Performance Enhancing Grants	333,138		252,373	
- Prime Minister's Scholarships	19,443		44,269	
- David Levine Trust	15,000			
- Eventing 2016 Squad	-		-	
	367,581		296,642	
Unspent Specific Funds 31st May 2013		36,608		91,289
Total Unspent at 31st May 2013		\$510.464		\$945,015

Dressage Performance Committee of Wendy Hamerton, Helen Hughes-Keen, Sara Bright and Karen Trotter.

JUMPING

Jumping had a difficult start to the year at HP level with no representation at the London Olympics and focus set on WEG 2014 from an early stage.

There are significant signs of positivity for the future with riders overseas increasingly performing well and special mention should be made of Duncan McFarlane's performances in America.

NZ is blessed with significant riding talent and more young riders coming through to grand prix level adds to that feeling. Horsepower, in this most elite of equestrian disciplines, remains NZ's major obstacle and the Jumping Board has spent considerable time engaging with HP around strategies to improve this situation.

The year ended with a new agreement between ESNZ HP and the Jumping Board on a pathway for high performance, a clearer delineation of responsibilities and a new panel formed to drive this forward. WEG planning is well advanced with personnel appointments underway.

There are new opportunities globally which NZ must strive to be a part of but these bring challenges as well. The new format FEI Nations Cup will have a grand final each year but to be a part of that NZ needs to perform better regionally which includes the FEI rider rankings.

I'd like to take the opportunity to thank Richard Sunderland for his leadership and liaison work in recent years which has kept our leading riders connected to

PARA-DRESSAGE

For the first time since 2004, NZ had representation at the Paralympic Games with Rachel Stock and Anthea Gunner selected. Both riders performed well and both gained huge experience from London especially with regard to the skills needed to peak at pinnacle events and the horsepower required for success; both are committed to campaign for WEG and Rio.

ESNZ's Para HP strategies have been adjusted but remain broadly consistent – international exposure is critical and improved horsepower necessary for all riders. Riders' IPPs continue to highlight personal requirements and are the key tool in performance improvements.

ENDURANCE

Endurance has undergone a significant shift in focus and practice at HP level during the last 12 months which will set it in much better stead for WEG 2014 and beyond. This new approach required an acceptance that NZ would not be represented at the 2012 World Championships in the UK.

However, much progress has been made in developing more of a team culture for our elite endurance riders

and bringing greater rigidity to HP squad selections.

A revamped HP panel has led a fresh approach which will be added to by the recent announcement of Tony Parsons as the HP Chef d'Equipe. Feedback from the riders on the targets and strategies set through the past year has been positive with realistic speeds being set which reflect current international standards as well as the peculiarities of NZ terrain.

A real highlight was the Nationals at Taupo with Andrea Smith and daughter Georgia riding a magnificent race to complete the 160km together in a strong ride time of 9:23:24 which points an good future pinnacle event performances overseas for both riders.

SUMMARY

Overall, a successful year marked by a renewed strategic approach from 2013 onwards and a greater emphasis on discipline specific programmes.

It is important for our HP Programme to continue to push and challenge our elite riders as we prepare for the World Equestrian Games in 2014. 2013-14 will be a period of consolidation, improved performances, selection, tapering and peaking for Normandy.

Finally, I'd like to thank our HP Operations Manager, Warrick Allan, for his support and unending service of our HP riders during the last season.

SARAH HARRIS HP Director

DRESSAGE REPORT

OLYMPICS

Last year my report acknowledged the efforts of the riders to qualify for the Olympics in London and the hard road to get there. Louisa Hill and Bates Antonello was ultimately the only rider to qualify. Congratulations to the Eventing team on their medal a great effort.

SYDNEY CDI

Australia again invited New Zealand to the Sydney CDI and we were pleased to accept small tour applications from 4 riders. Well done to you all.

NATIONAL EVENTS

My sincere thanks to all of our Sponsors and the Volunteers who have again made our National competitions such a success. This is an expensive sport and there is no avoiding that. Costs are constantly increasing and it is an ongoing battle to try and keep the events themselves affordable while maintaining a quality and professional show. I personally believe the teams involved do an excellent job but we must keep in mind ways to keep improving and be careful to not get too bogged down on only costs. There are some suggestions that maybe shows could run with no prizemoney, this is a valid suggestion and maybe something areas could discuss. Be careful that riders don't expect massive reductions in entry fees; it may just mean they don't increase.

COACHING

We have again had Jeremy Steinberg in New Zealand several times over the last year. We work closely with ESNZ High Performance and the aim is to work together with riders and their coaches. The aim is to produce competitive combinations. It is unfortunately a bit of a vicious circle on many levels in that funding comes when results are evident but conversely funding is often needed to try and produce those results.

A new accelerator squad structure has been created with a view to assisting those who are performing well at small tour level to get to Grand Prix. This squad is predominantly working with ESNZ High Performance and Jeremy.

OVERALL

Dressage in New Zealand is in the fortunate and deserved position of being acknowledged as a well-managed very functional discipline. This together with being fiscally responsible holds us in good stead going forward. Sometimes it feels like the wheels turn a little slowly because we always need to wait for committee and members input and approval on ideas, but one hopes then that the outcomes have been given due consideration rather than ad hoc implementation.

THANK YOU

There are so many people in this sport to thank it is often hard to know where to start and certainly I could not even hope to cover them all in this report. Our dedicated and excellent sponsors and all our volunteers without all of whom there would be no sport – THANK YOU

Thank you very much to our out-going role holders, Selector, Jeanette Trevelyan and Megan Sixtus, Young Rider Convenor.

As is usual I would like to conclude my report by acknowledging those on the board that I work with on a regular basis.

KAREN TROTTER Chair, ESNZ Dressage

ESNZ Dressage		
Operating Income & Expenditure		
	2013	2012
Operating Income		
Competition Start Levies	132,047	126,129
Sponsorship	48,200	57,887
Investment Income	6,914	7,757
Competitions (Net)	(19,181)	62,995
Other Income (Net)	102,500	59,698
Total Operating Income	270 480	314 466

Operating Expenditure		
Accommodation, Meals & Travel		
- Board	14,105	14,406
- Other	25,833	23,481
Depreciation	2,808	1,896
High Performance (Net)	116,364	63,248
International Events & Tours	-	107,128
Postage, Fax & Tolls	5,288	6,622
Promotion & Publicity	16,640	23,244
Selection	1,347	4,914
Sponsorship Delivery	14,559	28,816
Stationery, Photocopy & Subs	3,529	3,169
Sundries	8,408	7,069
Technical Training & Support	12,239	5,956
Wages & Service Contracts	54,057	51,477
	275,177	341,426
Operating Deficit) for year	(4,697)	\$(26,960)
Income in advance recalculation	(17,550)	
Deficit for year	\$(22,247)	\$(26,960)

Financial Position		
Cash Assets	166,209	171,945
Other Assets	75,058	51,825
	241,267	223,770
Liabilities	40,694	16,650
Accumulated Funds	\$200 573	\$207 120





ENDURANCE REPORT

Having completed another year as Chair I look back on the past twelve months as a year of consolidation and the coming year as one of new opportunities and challenges ahead for Endurance. The past year has seen the successful running of our Island and National Championships and FEI Series. The Nationals produced some superb performances and were very competitive across all of the events. A highlight of the Nationals would have to be the exceptional performances of mother and daughter Andrea and Georgia Smith crossing the line hand in hand as winners of the Senior and JYR 160km 3* events.

Congratulations to all who took part in not only our Championships this past season but also those who took part in all of our rides at whatever level. The future success and growth of our sport depends on participation at all levels.

This past season saw us with no representatives at the World Senior Championships last August nor will we be represented in France this August in the Junior Young Rider Championships. However, a lot of hard work and behind the scenes foundations have been put in place for WEG 2014.

Squad reviews took place following the Nationals and this has seen the naming of both an "A" and "B" Squad. Neither squad is set in concrete and both squads will be subject to regular review over the coming season.

A huge challenge lies ahead to actually get a team to France both logistically and financially but both the Board and ESNZ will be leaving no stone unturned in the coming year to ensure every effort is made to get our riders to France.

This past year has seen a big improvement in Board finances despite ride entries and hence levy income being down. The Board has been able to think outside the square of simply relying on increasing Club Affiliation Fees and Rider / Horse registrations and has been very proactive in seeking Trust Fund Grants and sponsorship in the form of both cash and goods. Our National Championships this year made a very solid return to the Board and this event is now firmly on track as a stand-alone event run in conjunction with a local Club.

This past year has also seen the Board being very successful in obtaining Trust Grants for specific areas of our Championships such as vet fees.

In the past year we have obtained increased sponsorship of our Championship Events with Fiber Fresh committing to sponsoring our National Champs and JY 2* class at South Islands for the next three years with both cash and product. We have also received support from CRT, Coprice and Maxisoy among others.

Both Heidi Bulfin and Barbara Avery have worked tirelessly in the areas of Trust Grants and Sponsorship in the past year and both fully deserve thanks for the outstanding results achieved.

I would also like to acknowledge retiring board member, Jacqui Mason, who did not seek re- election this year due to work and family commitments. Thank you for your time and commitment to the Endurance Board during the last two years.

Finally, a big thank you to all the volunteers, officials, ride secretaries, vets, and landowners without whom our sport simply would not happen.



ESNZ Endurance		
Operating Income & Expenditure		
	2013	2012
Operating Income		
Competition Start Levies	47,486	50,305
Sponsorship/Grants	10,979	5,489
Investment Income	2,178	2,197
Other Income (Net)	1,078	22,250
Total Operating Income	61,721	80,241

Onerating Evpanditure		
Operating Expenditure		
Accommodation, Meals & Travel		
- Board	4,592	4,276
- Other	618	3,065
National Championships	27,684	30,481
International Events	-	27,468
Sundries	574	254
Technical Training & Support	423	-
Wages & Service Contracts	9,000	11,000
	43,791	76,544
Operating Surplus for year	17,930	\$3,697
Income in advance recalculation	(2,534)	
Surplus for year	\$15,396	\$3,697

Financial Position		
Cash Assets	78,504	61,917
Other Assets	5,871	4,922
	84,375	66,839
Liabilities	4,363	4,790

\$80,012

Accumulated Funds



\$62,049



EVENTING REPORT

The early part of this year started with a post Olympic tour that concluded a successful campaign. The Olympic outcome has helped to secure ongoing support from High Performance Sports New Zealand and we are extremely pleased that some of this funding has been available to develop our athletes in Australasia. It is absolutely critical for the ongoing success of our sport nationally and internationally that we nurture and develop our home grown talent within New Zealand. There have been some significant initiatives that will be very important in developing the riders and the horsepower so we continue to be competitive on the world stage and also, very importantly, we provide enjoyment for all levels of competitors, officials, volunteers and spectators.

It is disappointing that starts were down last autumn. This was not surprising given the ongoing financial situation in New Zealand, the impact of drought on start numbers at many venues and the loss of venues. The introduction of new express formats, removing the grading system and providing a clearer progression through levels will hopefully see start numbers increase next season.

Congratulations to those who won national titles over the last year. Our national title events were hotly contested, were well presented to a high standard and were run very effectively by the respective organising committees. The young event horse at Taupo National three day event had a new look which saw the top five re-present for the final in the main arena. This was a popular development and demonstrated the high quality of our upcoming eventers. There was keen competition across all the five series with some series seeing a number of changes in leader and placings being decided at the 3DE. Congratulations to the series winners and place-getters and a big thank you to the sponsors for their generous support.

New Zealand riders have been successful on the international stage and we congratulate them on their outstanding performances and, as a sport, we celebrate that success. There were too many standout performances to list them all. The excitement created in relation to two riders vying for the Grand Slam of eventing that culminated with Jock Paget surpassing them both, including his mentor through last winter, to win Badminton on debut has to be the highlight. However, Andrew Nicholson's season has been truly outstanding with wins at Burghley, Pau, Kentucky and Luhmuhlen and top placings at Badminton and numerous three stars ensuring he tops the international rider rankings, tops the HSBC rider ranking and has 4 horses in the top twenty British ranking. It is also great to see Donna Smith recently sitting at number nine in the FEI rankings.

Sponsorship is an essential component of the sport and eventing has attracted sponsors at a range of levels, from the sponsors of series and key events to those providing sponsorship at events throughout the country. A very big thank you to all our sponsors.

The Technical Committee and the Board has focused on trying to improve the quality of cross country courses and to ensure the minimum standards are used. Recently a series of showjumping seminars was held to extend these principles to showjumping. ESNZ Eventing is investing at both NECs to improve the tracks and it is very important that this emphasis continues at all levels at all events.

This last year has been a full year which started with the post Olympic tour, had a complete events calendar, a senior

ESNZ Eventing			
Operating Income & Expenditure			
	2013	2012	
Operating Income			
Competition Start Levies	158,243	176,519	
High Performance Grant	30,000	-	
Sponsorship	53,800	74,974	
Investment Income	5,683	5,168	
Competitions (Net)	(34,418)	(70,588)	
Other Income (Net)	28,778	26,578	
Total Operating Income	242,086	212,651	

Operating Expenditure		
High Performance	36,880	53,642
Accommodation, Meals & Travel		
- Board	17,790	14,826
- Other	27,871	35,368
Bad Debts Written Off	-	3,223
Depreciation	300	300
International Events	34,943	-
Postage, Fax & Tolls	435	1,355
Promotion & Publicity	-	-
Selection	84	3,467
Sponsorship Delivery	22,280	35,846
Sundries	10,065	9,663
Technical Training & Support	7,470	5,035
Training & Travel Grants	-	8,000
Wages & Service Contracts	56,062	57,070
	215,404	229,407
Operating Surplus for year	26,682	\$(16,756)
Income in advance recalculation	(9,260)	
Surplus for year	\$17,422	\$(16,756)

Financial Position		
Cash Assets	324,652	233,601
Other Assets	92,348	85,453
	417,000	319,054
Liabilities	227,289	154,717

Accumulated Funds	\$189,711	\$164.337

Trans Tasman event in Sydney, training for young and senior riders and technical seminars. The ability to successfully operate the discipline at this level has been largely due to our passionate and hard working Sport Manager, Eliza Riedel, with the full commitment and support of the Board, Technical Committee, Performance Committee, our Selectors, ESNZ and volunteers throughout the country. I wish to conclude with very big thank you to all the people who support our fantastic sport. It has been another great year for Eventing and you, our riders, our horses, our grooms, our sponsors, our owners, our officials and our volunteers can all be proud of your contribution to the sport. It has been a privilege to work with so many dedicated people as we strive to keep eventing evolving, growing and achieving, and to work with people who have the vision to overcome the challenges facing a small successful sport in a global environment.

Chair, ESNZ Eventing

PARA-EQUESTRIAN REPORT

The year got off to a spectacular start with Anthea Gunner and Rachel Stock competing at the Paralympic Games in London. This provided both riders with experience competing at the highest international level, and they and their horses, Mask and Ricki, performed well.

The 2012-2013 year has been one of consolidation for the Para-Equestrian discipline. After 3 years of rapid development of Rules, classification procedures, and systems for running national competitions, the Committee and our very capable Sport Manager Joanna Smith, were able to focus on future pathways as well.

In line with ESNZ's goal of increasing membership and participation in all disciplines, Para-Equestrian developed a successful marketing campaign with the Halberg Disability Sport Foundation and NZRDA (New Zealand Riding for the Disabled Association) to increase participation at the grassroots level, specifically for (but not limited to) young people. The 'Love Horses? Join Us!' campaign encompasses many different approaches, including: participation competitions, text campaign, monthly newsflashes, media awareness, Para-Equestrian Festival weekends, Para-Equestrian competitions, group talks to potential riders and the development of a Para-Equestrian Information Pack.

The inaugural Para-Equestrian Festival took place in Napier on the 29/30 June2013 as part of the campaign, attracting potential Para-Equestrian riders from across the lower North Island. The weekend included talks from Paralympic riders, coaching sessions and demonstrations, culminating in a competition on the final day. We hope to continue this model across the country in 2014.

Para-Equestrian would like to congratulate Mary Robins on becoming New Zealand's first FEI 3* P-E Judge and we

look forward to having her in the judging box, both here and internationally.

Congratulations also to Robyne Naylor, named the Gunn Estate 'ESNZ Official of the month' for June 2013, in recognition of her commitment to Para-Equestrian and Dressage Stewarding.

Classification of new riders continues on request. Seven P-E riders who were internationally classified at HOY will now use FEI Classification Cards.

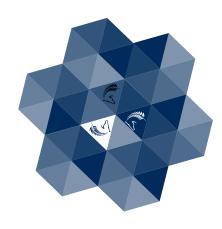
Our main goals for 2013-2014 are to continue the successful 'Love Horses? Join Us!' campaign, to develop a specialised Para-Equestrian coaching strategy, and an increasingly self sustainable financial model for the Para-Equestrian discipline. We would also like to encourage more DNZ judges, stewards and TDs to become involved with Para-Equestrian, benefitting from training, shadow judging, and the variety that P-E provides.

The Committee thanks the ESNZ Board and staff for their continued support and guidance, the Halberg Disability Sport Foundation and all sponsors of national and regional competitions.

We wish Joanna Smith well as she moves to a new role with Jumping.

VICKY MELVILLE Chair, ESNZ Para-Equestrian







SHOW JUMPING REPORT

The Jumping Board had quite a number of new faces this year, and a lot of new enthusiasm to achieve some goals.

The season - We have had some exciting new shows this year, with a few novel additions to the calendar. The Tauranga Area's boutique show at Mills Reef continues to attract large numbers of the public in a setting which is great for our sport. The new show at the Forsyth Barr Stadium in Dunedin created a big enough carrot to lure a considerable number of Australians as well as North Islanders down to the South. This had a positive impact on the numbers and the quality of competition at the National Champs as well.

The Holy Grail boutique show at Church Road winery as a lead in to Horse of the Year was also a very exciting and successful event taking our sport to the public.

HORSE OF THE YEAR

As always we see some tough competition at HOY and this year was no exception. Maurice Beatson and My Golliwog certainly had every Kiwi in the audience on their backs willing them to jump a clear round and retain the Olympic cup in New Zealand. Well done to Maurie, what an amazing class.

Luke Dee winning the Silver Fern Stakes as a member of the Trans-Tasman Senior Team was another highlight, as was the Young Rider Team winning the Trans-Tasman test series.

SERIES GRAND FINAL

This year the board chose to have a go at extending the season, something that the board believes is the right thing for the development of our horses and riders. The show was held at Manfeild, and while it was light on participants we saw some fantastic classes with some of the best jumping seen at Manfeild.

PERFORMANCE/HIGH PERFORMANCE

This year an amount of money was set aside to assist selected riders to have regular coaching in both dressage and jumping. This was a highly a successful initiative with many of the riders reporting that they were not only riding their good horses better, but it was also impacting positively on the development of their young horses.

It was exciting to see so many of our young riders step up to World Cup this year and perform outstandingly well.

John Cottle, John Varcoe and Glen Beal challenged both the Jumping Board and the ESNZ High Performance Team with some big ideas on a way forward for Jumping to achieve better results on the world stage. Some serious funding will be required for theses plans to be put in place, and a sponsorship consultant has been employed to assist with this

SERIES SPONSORSHIP

John Varcoe took over this portfolio after the last AGM, at a very difficult time to gather new sponsors in time for the forthcoming season, and after several of our long standing sponsors had chosen to step down. The income from Series Sponsorship was the lowest it has been for many years but hopefully with a year of rebuilding we will have close to a full stable of sponsors again.

FEI OFFICIALS

We have held FEI level seminars to upgrade or 'refresh' our FEI Judges, Stewards and Course Designers. This has come at considerable cost to Jumping, and was only moderately supported by our officials. I do appreciate that many of our officials have already given up so much of their free time to

ESNZ Show Jumping		
Operating Income & Expenditure		
	2013	2012
Operating Income		
Competition Start Levies	270,057	254,153
Sponsorship	77,323	128,535
Investment Income	17,992	20,184
Competitions (Net)	(67,896)	(30,110)
Other Income	15,596	13,289
Total Operating Income	313,072	386,051

Operating Expenditure		
High Performance	54,993	14,466
Accommodation, Meals & Travel		
- Board	31,908	34,424
- Other	17,135	20,197
Bad Debts	-	-
Depreciation	6,919	4,768
International Events & Tours	-	16,407
Postage, Fax & Tolls	268	780
Promotion & Publicity	11,059	9,351
Selection	-	572
Sponsorship Delivery	57,803	55,414
Showhunter	41,014	43,318
Stationery, Photocopy & Subs	4,096	1,942
Sundries	1,158	3,103
Technical Training & Support	51,851	23,907
Wages & Service Contracts	126,900	115,264
	405,104	343,913
Operating (Deficit) for year	(92,032)	\$42,138
Prior Years' Tour Fund income recognised	55,921	
Income in advance recalculation	(55,011)	
(Deficit) for year	\$(91,122)	\$42,138

Financial Position		
Cash Assets	427,128	492,436
Other Assets	47,326	47,187
	474,454	539,623
Liabilities	49,750	78,819

Accumulated Funds \$	\$424,704	\$460,804
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perform their duties at the shows, and whilst the FEI courses are heavily subsidised by 'Jumping' they still come at considerable cost of both time and money to the attendees.

These courses are now a true test; so a very big congratulations to those who have passed these tests. I know that the Course Designers course especially got all of the participants well outside their comfort zone and really challenged them.

JUMPING STAFF

We have talked about employing a Jumping Director for some years now, and for the forthcoming year we have actioned this. Jo Smith has been employed in this role. Megan McKay continues in her role as Sports Manager in a supporting role for the Director. Unfortunately Monique Porter (Sports Administrator) left us toward the end of the season for a change of direction in her life, returning to studies in Auckland. A big thank you to both girls for their work during





the season, but especially to Megan who ended up flying solo for the last months of the season in a role that we have recognised as a three person role!

FINANCES

This year Jumping made a considerable loss, the worst recorded for some time. This was not due to overspending, but underachieving on income in several areas. Our funding applications continue to be notably unsuccessful, our series sponsorship was well below budget, and the Series Final Show failed to attract the budgeted entries or sponsors.

STEPPING DOWN

It is with many regrets that I step down from the ESNZ Jumping Board. I thoroughly enjoy the sport and the people in it. With the arrival of a small boy, plus returning to work, I find myself doing too many things not very well and something has to give. Thank you to the Jumping Board members, to my co-directors of SRVS Ltd, and to my husband Bernie for all supporting me in this role for the past year.

MANDY ILLSTON Chair, ESNZ Jumping



SHOW HUNTER REPORT

The Executive of Show Hunter is facing change throughout the country not the least being a largely new set of people in the governance roles, with new members Trudi Biggar and Kate Campbell joining Marilyn Thompson, Charelle Marshall and Holli Marshall in their first term, Lucy Maley and myself beginning a second term and Sandy Richmond being the longest serving member with seven years of service. A good mix of youth and maturity on this executive will mean new ideas and forward thinking.

Currently there is an emphasis on the need to grow ESNZ Show Hunter and all ESNZ membership. While the Show Hunter Executive may have ideas on how to grow, growth needs to be driven by the people who work so hard in the areas, delegates and area committees. Understandably, many of them feel they already give a great deal of their time and energy as volunteers to the sport so the challenge moving forward is to help areas attract new volunteers and inspire and empower the existing volunteers to grow participation in their area.

In order to do this their needs and concerns need to be heard and along with the resources they need to help them grow, some form of reward or recognition for the hard work and the results they get needs to be instigated.

Some areas are already running at capacity in terms of space, volunteers and daylight hours and have stated they will find it difficult to grow their shows. The challenge for them is to find innovative ways to grow participation going forward. Most recently we have seen examples of this through a wider variety of events, for example Derby classes and a greater focus on equitation.

Show Hunter riders had the opportunity to attend a George Morris clinic arranged by John Cottle and we shared a function with Show Jumping at Horse of the Year for our sponsors. The feedback was all positive and we look forward to continuing to share resources and work with Jumping.

Moving forward Show Hunter will continue to strengthen the co-operation within the partnership with Jumping to ensure that both Jumping and Show Hunter's needs are met.

The Jumping board looks to Show Hunter to:

- Work to be an effective step on the pathway to the performance area of Show Jumping
- Grow Show Hunter
- Increase the emphasis on equitation and promote Jumping equitation so that riders move from Show Hunter on to Jumping equitation and continue to improve the riding skills they need to be successful Show Jumpers.

I believe we can work with Show Jumping and with the points above as well as catering for the dedicated Show Hunter rider. As part of our growth plan Show Hunter must be recognised as a partner in the sport of Jumping right across the country and communicate the requirements to enable us to meet these objectives; such as the need for access to good gear and good ground, ie footing, and enough space to run good competition.

DOROTHY SCOTT Chair, ESNZ Show Hunter

NATIONAL EQUESTRIAN CENTRE: TAUPO

It was a hugely successful year for the Fiber Fresh National Equestrian Centre at Taupo in terms of significantly increased usage, ongoing facility improvements, financial result and the progress of plans for the future of the FFNEC.

The continued sponsorship of the NEC by Fiber Fresh is fantastic and makes a major difference in the NEC Committee's ability to pay for improvements. Michael and Bob Bell, together with lan Pryor, are great supporters of the NEC and attend many of the events held on site including the Christmas Classic.

We held many excellent events and shows over the year, some, like the Eventing national one day champs, at short notice; my thanks especially to Robbie MacLean and Bill Borrie re the latter. The Endurance nationals were back at the FFNEC which proved a great event and we were delighted to be proved capable of holding events for all ESNZ disciplines during the year.

Area groups are increasingly using the FFNEC for their regional and local events which just adds to the sense of the venue being the home of our sport in the North Island. Thank you to Waikato Show Hunter, Rotorua, Bay of Plenty Jumping and Dressage and Waitemata Eventing for supporting the Centre, to name but a few. The FFNEC is as much a training centre as it is a competition base and we have welcomed many training clinics and individuals wanting to school their horses.

Capital improvements over the past 12 months include refurbishment of the two-bedroom cottage, addition of a carport and deck to the manager's house, the purchase of a travelling irrigator, new front railings on the Charisma Hall, new mobile sound system, new power supply to the Hall and the planting of many new native trees along the road frontage thanks to the generous bequest of Mary McHardie.

The very popular Portacom accommodation has been painted and an ablution block added and it is great to see this Lion Foundation-funded facility being fully occupied during events. When it is full the Wairakei Resort and Comfort Inn have come on board to offer discounted rates to members.

ESNZ Eventing and the Centre have funded further exciting developments to the cross country tracks with thanks to the army of volunteers who have helped John Nichsolson, Andrew Scott and Rowan Armer. A new water complex is being developed, more trees have been pruned and there is an additional 2km of improved cross country going. The Eventing national three day champs were again a major success.

Recently, the FFNEC announced its plan to develop a new indoor arena amenities complex. Plans and consents have been finalised and the process of fund-raising has started with early success though this will last throughout much of next season. It is hoped that construction can begin in October and be completed towards the end of next season, though clearly this timescale is dependent on successful fundraising by the NEC Committee.

Separately, the FFNEC also recently received a generous grant from the Trans Power Community Care Fund to kickstart the building of 68 new covered yards with income being supplemented by a new scheme to allow members the right to lease a new yard for the first 7 years. The new yarding complex will be similar to those at Manfeild and Foxton, whose design has been well received, and will be developed on the right-hand side of the truck entrance where the paddocks used to be. On the left hand side we are developing more user-friendly paddocks with better fencing.

The Centre is getting better at managing the arena surfaces for the various groups that come and use them and are always

National Equestrian Centre, Taupo		
Operating Income & Expenditure		
	2013	2012
Operating Income		
Camping, Rents & Ground Fees	195,243	165,952
Naming Sponsorship	21,125	20,625
Investment Income	2,181	1,641
Competitions (Net)	9,572	6,343
Other Income (Net)	2,772	10,189
Total Operating Income	230,893	204,750

Operating Expenditure		
Depreciation	41,982	39,419
Insurance	6,569	5,786
Interest	5,050	5,726
Occupancy Costs & Repairs	102,158	84,310
Postage, Fax & Tolls	2,962	2,835
Stationery, Photocopy & Subs	2,196	2,066
Sundries	2,485	1,793
Wages & Service Contracts	51,484	48,534
	214,886	190,469
Operating Surplus/(Deficit) before Asset Funding Grants	16,007	14,281
Asset Funding Grants	2,000	44,196
Operating Surplus/(Deficit) for year after Asset Funding Grants	\$18,007	\$58,477
Financial Position		
Cash Assets	97,858	47,840
Other Assets	552,224	564,960
	650,082	612,800
Liabilities	144,931	125,656

Accumulated Funds	\$505,151	\$487,144
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looking at ways to improve them; currently we are in the process of sourcing new material to improve the standard of the all-weather surfaces

As always thank you to our neighbours, Land Corp farming and the Tauhara B Trust as well as to our landlords the Department of Conservation; all of whom offer important support and assistance throughout the year.

Thank you to the great group of volunteers ably led by Ed MacPherson. Our annual thank you barbeque is always a great success and it is good to give some little thanks to our hardworking volunteers.

A huge thank you must go to the FFNEC's manager, Mark Brunton and his partner Lorraine Watson, for the unending effort they both put in. The many positive comments we get back are indicative of their ability and drive in making the Centre the facility that is required by all ESNZ members.

Thank you to the Committee of the FFNEC, to ESNZ CEO Jim Ellis and his staff and to the ESNZ Board who have taken a much greater interest in NEC matters over the last year. Your support is much appreciated.

Both National Equestrian Centres are owned by ESNZ and run for the benefit of all ESNZ members and at the FFNEC we have had a good year in meeting those objectives with much more to look forward to next season.

WALLIE NIEDERER NEC Taupo Convenor



NATIONAL EQUESTRIAN CENTRE: CHCH

I have pleasure in presenting my report for the 2012-13 year.

The Centre has over the past 12 months hosted the New Zealand Jumping Championships, South Island Three Day Event and the Dressage and Para Nationals to name but a few of the many and varied equestrian groups who have used the facilities this period. It is great to see the disciplines using these facilities on such as regular basis.

During the last few months there has been a document on the website www.sinec.co.nz with regard to the draft NEC ground plan. This document was made up of three parts;

- 1. Request for feedback
- 2. Draft layout plan
- 3. Feedback response from

Close to 100 responses were received and these will be reviewed by the Centre Committee and any worthwhile suggestions will be incorporated in the ground plan if possible.

A number of improvements have been undertaken by the Centre Committee over the last 12 months. These include the completion of the auto opening gates and upgrade of the entry to the Centre. A metalled car park has been put in at the back of the Glen East Hall to avoid vehicles cutting up the grass and parking in non parking areas.

The major improvement is an 80m x 90m all-weather arena which has been placed in the area where the trees were removed last year. The arena is still awaiting its top layer due to a very wet period, plus the availability of the sand base caused by the amount of this type of product now being used in the foundations for many new houses being built in Christchurch

We must acknowledge our sponsors, NZ Community Trust who have given a grant of 90% of the cost of the new arena and also help with many other projects at the Centre.

National Equestrian Centre, Christchurch			
Operating Income & Expenditure			
	2013	2012	
Operating Income			
Camping, Rents & Ground Fees	108,595	94,020	
Sponsorships/Grants	63,300	-	
Bequests & Donations	77,587	14,000	
Investment Income	2,168	717	
Other Income (Net) 599 -			
Total Operating Income 252,249 108,737			

Operating Expenditure		
Depreciation	25,668	23,230
Insurance	5,222	4,880
Interest	-	-
Occupancy Costs & Repairs	69,328	74,072
Postage, Fax & Tolls	1,208	1,297
Sundries	946	901
	102,372	104,380
Operating Surplus/(Deficit) for year	\$149,877	\$4,357
Financial Position		
Assets	557,542	409,677
Liabilities	-	2,012

Once again we wish to thank Stan Brown our caretaker who continues to improve and enhance the Centre with his gardens and tree planting.

Lastly, I wish to acknowledge our hardworking Committee and all the volunteers who have helped during the past year.

KEVIN BOWDEN





NATIONAL & REPRESENTATIVE HONOURS

JUMPING HORSE OF THE YEAR (OLYMPIC CUP)

Maurice Beatson & My Gollywog

NZ RIDER OF THE YEAR (LOWRY MEDALLION)

Donna Smith

LADY RIDER OF THE YEAR (MERRYLEGS CUP)

Katie McVean & Dunstan Springfield

NZ DRESSAGE HORSE OF THE YEAR (RIGOLETTO TROPHY) Vanessa Way & KH Arvan

GRAND PRIX HORSE OF THE YEAR (JUDITH SIMPSON MEMORIAL TROPHY)

Vanessa Way & KH Arvan

INTERMEDIATE I DRESSAGE (ADVANCED PLATE)

Penny Castle & Magnus Spero

TOP HORSE HEIGHT CLASS ON 1ST DAY OF HOY (NORWOOD GOLD CUP)

Katie McVean & Dunstan Springfield

NZ SPEED HORSE CHAMPIONSHIP (HOUSE OF BLACKMORE CUP)

Katie McVean & Dunstan Zasjany D

JUMPING RIDER WITH THE MOST POINTS AT HOY (NATIONWIDE CUP) Katie McVean

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PONY JUMPER OF THE YEAR (SOMERSET FAIR CUP)

Briar Burnett-Grant & Millbrook

SHOW HUNTER OF THE YEAR (A ST H VALLANCE CHALLENGE TROPHY) Chloe Akers & Kiwi Motto

NZ YOUNG RIDER JUMPING CHAMPION (BIG RED CUP)

Logan Massie & Kiwi Ludo

AREA PONY TEAMS EVENT (SABA SAM

Northland Team (Nakeysha Lammers, Brooke Pullan, Anna Cooper, Tegan Newman)

NZ CHAMPIONSHIP (MCLEANS ISLAND 2013)

Grand Prix Dressage Championship (Burkner Medal)

Lynley Stockdale & Komplete Kaos

GRAND PRIX FREESTYLE CHAMPIONSHIP (TIRONUI TROPHY)

Lynley Stockdale & Komplete Kaos

INTERMEDIATE II DRESSAGE CHAMPIONSHIP (TROTTER TROPHY) Wendy Hamerton & Pot of Gold

INTERMEDIATE I DRESSAGE CHAMPIONSHIP (SURREY TROPHY) Catherine Tobin & Riverndell Romeo

PRIX ST GEORGES DRESSAGE CHAMPIONSHIP (HOBSON TROPHY)

Nicola French & Don Freese

OPEN MEDIUM DRESSAGE CHAMPIONSHIP (KENTUCKY TROPHY)

Anya Durling & Rosari Guest Star

MEDIUM DRESSAGE CHAMPIONSHIP (DOORNBOS SHIELD)

Kirsty Schist & Kinnordy Gambado

ELEMENTARY DRESSAGE CHAMPIONSHIP (TUNA LODGE TROPHY) Sarah Wadworth & Faemoss B.W

NOVICE DRESSAGE CHAMPIONSHIP (KILLALA TROPHY)

Anna Gale & Jive Thyme

PRELIMINARY DRESSAGE CHAMPIONSHIP (AZTEC CHALLENGE TROPHY) Karolyn Norton & Larapinta Primadonna

NZ YOUNG DRESSAGE HORSE CHAMPION

(ASTEK STUD TROPHY) Sue Hobson & Solo NZ DRESSAGE YOUNG RIDER CHAMPION (WALDEBAGO TROPHY) Kate Welten & Amajah

NZ DRESSAGE PONY RIDER CHAMPION (HYLAND TROPHY)

Rebecca Donovan & Whistledown Kristopha

AREA TEAMS DRESSAGE (HELEN HOLDEN MEMORIAL TROPHY)

Otago Team: Wendy Butler & Millstream Magic, Gillian Edgar & Cordacious, Anya Durling & Rosari Guest Star, Hielk de Graaf & All White

BREEDER BEST PLACED NZ BRED HORSE IN YOUNG DRESSAGE CHAMPIONSHIP (GLENVAR TROPHY)

Showfields Equestrian

NZ ONE DAY EVENT CHAMPIONSHIPS (RICHFIELDS 2012)

ADVANCED (FOREST GATE TROPHY)
Donna Smith & Just Chocolate

INTERMEDIATE (WAITEKO TROPHY) Sam Taylor & Leo Degas

NOVICE (FERNDALE SALVER TROPHY) Samantha Felton & Henton After Dark

PRE-NOVICE ONE DAY EVENT CHAMPION (TAIT TROPHY)

Simone Kann & Balmoral Oakey

YOUNG & JUNIOR RIDER ONE DAY EVENTING CHAMPIONSHIPS (ROTORUA 2013)

NATIONAL YOUNG RIDER ONE DAY EVENTING CHAMPIONSHIP (CHARISMA TROPHY)

Tayla Mason & Lucy With Diamonds

NATIONAL JUNIOR RIDER ONE DAY EVENTING CHAMPIONSHIP (HOFFMAN TROPHY)

Samantha Mynott & Princess Trinity

YOUNG & JUNIOR RIDER THREE DAY EVENTING CHAMPIONSHIPS (CHRISTCHURCH 2013)

NATIONAL YOUNG RIDER THREE DAY CHAMPIONSHIP (SWARBRICK TROPHY) Tayla Mason & Lucy With Diamonds

NATIONAL JUNIOR RIDER THREE DAY CHAMPIONSHIP (LENAMORE TROPHY) Ellie Braddock & Miss Matilda

NZ THREE DAY EVENT CHAMPIONSHIPS (TAUPO 2013)

ADVANCED (WILLS TROPHY)
Donna Smith & Balmoral Tangolooma

INTERMEDIATE (PICADILLY TROPHY)
Jessica Woods & Defies Logic

NOVICE (MAMAKU TROPHY) Megan Finlayson & Greensleeves

BEST PRESENTED HORSE (CASELEY TROPHY)

Your Attorney, Owner: Diane Gilder, Grooms: Diane Gilder & Hollie Adams

INTER-ISLAND TEAMS (ATLANTIC SILVER SPURS)

North Island Team: Bryce Newman, Donna Smith, Jessica Woods, Diane Gilder

PRE-NOVICE THREE DAY EVENT CHAMPION (THOMSON TROPHY)

Donna Smith & KS Triple 8

NZ JUMPING CHAMPIONSHIPS (CHRISTCHURCH 2013)

NATIONAL JUMPING CHAMPION (RUTHERFORD CUP)

Billy Raymont (AUS) & Stardom

OPEN METRE 1.30 JUMPING CHAMPION (MARY DALLEY MEMORIAL TROPHY)

Jamie Kermond (Aus) & Yandoo Laughtons Legacy

NATIONAL JUMPING PONY CHAMPION Steffi Whittaker & Moonlight Glow

WINNER OF NZ LEAGUE FEI JUMPING WORLD CUP 2013

Maurice Beatson

NATIONAL YOUNG HORSE JUMPING CHAMPIONSHIPS (DANNEVIRKE)

4 Year Old Jumping Champion, Katie McVean & Casebrooke Lomond, Owner: Sheena Ross & Katie McVean, Breeder: B Flstoh

5 Year Old Jumping Champion, Luke Dee & Urban Blue NZPH, Owner: Warwick Hansen & NZPH, Breeder: NZPH

6 Year Old Jumping Champion, Jesse Linton & A P Ninja, Owner: Noni Morgan, Breeder: Butch & Lu Thomas

7 Year Old Jumping Champion, Katie McVean & Dunstan Breeze, Owner: Katie McVean, H Smit & TH Griffioen, Breeder: TH Griffioen

ENDURANCE

NATIONAL ENDURANCE CHAMPIONSHIPS (TAUPO 2013)

SENIOR CEI 3* 160KM

Andrea Smith & Glenmore Tariq

SENIOR CEL 2* 120KM

Cherry Brown & Samurai and I

SENIOR CEL 1* 100KM

Ashley Cole & Makahiwi Shicane

SENIOR CEN 60KM

Stephanie McLeod & Makahiwi Jericho

JUNIOR/YOUNG RIDER CEI 3* JY 160KM Georgia Smith & Glenmore Vixen

JUNIOR/YOUNG CEI 2* JY 120KM Brigitte Smith & Vigar Marissa

JUNIOR/YOUNG CFI 1* JY 100KM

Clara Haug & Lexington Mystyque

JUNIOR CEN 120KM

Patricia Ireland & Sayfwood Oshaarnna

JUNIOR CEN 100KM

Jorja James & Craig Royston Sonatina

COMPETITIVE TRAIL RIDING OPEN

Angela Ibbotson & Sky Pilot

PARA-EQUESTRIAN

NATIONAL CHAMPIONSHIPS (HASTINGS)

GRADE

Charlotte Hoonhout & Amarante

GRADE II

Anthea Gunner & Huntingdale Incognito

GRADE II

Anne Watts & Craighaven Allanon

GRADE IV

Jenny Affleck & Boss II

THE FOLLOWING TEAMS AND INDIVIDUALS WERE SELECTED TO REPRESENT NEW ZEALAND IN 2012/2013

2012 OLYMPIC GAMES, LONDON

Eventing: Andrew Nicolson & Nereo = 4th, Jonathan Paget & Clifton Promise = 10th, Jonelle Richards & Flintstar = 32nd, Caroline Powell & Lenamore = 29th, Mark Todd & NZB Campino = 12th. The Eventing Team won team bronze

Dressage: Louisa Hill & Bates Antonello = 48th

2012 PARA-LYMPIC GAMES, LONDON

Anthea Gunner & Huntingdale Incognito (Grade 2), Anthea finished 19th in her Champ Test and 17th in the Freestyle. Rachel Stock & Rimini Park Emmerich (Grade 3), Rachel finished 9th in both the Champ Test and the Freestyle

2012 WORLD UNIVERSITY CHAMPIONSHIP, AACHEN, GERMANY

Chloe Akers, Helen Bruce, Rachael Bentall. The University Team won team bronze

DRESSAGE DOWN UNDER DUEL, SYDNEY, AUSTRALIA

Andrea Bank & Northern Fortuous, Catherine Tobin & Riverndell Romeo, Britta Pedersen & Upendo. The duel was won by Australia

DRESSAGE FEI WORLD CHALLENGE,

Andrea Bank & Doringcourt, Britta Pedersen & Upendo, Christine Weal & Superior Hit, Simone Kann & Balmoral Oakey. The New Zealand Team won the Zone 9 team competition title

EVENTING SENIOR TRANS-TASMAN TEAM. SYDNEY

Bryce Newman & Bates Trademark, Donna Smith & Just Chocolate, Joe Waldron & Springvale All Black, Simon Gordon & Fletch.com. The Trans-Tasman test was won by Australia

JUMPING SENIOR TRANS-TASMAN, HASTINGS

Samantha McIntosh & Estina, Ross Smith & Quite Cassini, Katie McVean & Dunstan Kiwi Iron Mark, Luke Dee & Ombudsman. The Trans-Tasman test was won by Australia

JUMPING YOUNG RIDER TRANSTASMAN, HASTINGS

Rosie Commons & Glenara Chandon, Logan Massie & Kiwi Ludo, Bridget Hansen & Shakespear NZPH, Melody Matheson & Cheltenham. The Trans-Tasman test was won by New Zealand

JUMPING YOUNG RIDER TRANSTASMAN, QUEENSLAND

Bridget Hansen, Katie Meredith, Logan Massie, Luke Dee. The Trans-Tasman test was won by Queensland

JUMPING YOUNG RIDER TRANS-TASMAN, DANNEVIRKE

Luke Dee, Jake Lambert, Logan Massie, Rosie Commons. The Trans-Tasman test was won by New Zealand

FEI WORLD JUMPING CHALLENGE, VENEZULA

Rebecca Van Tiel = 7th

JUMPING FEI CHILDREN'S COMPETITION TEAM. GISBORNE

Maddison Bult, Elmo Jackson, Shanae McKay, Keean Cooper

FEI CHILDREN'S JUMPING COMPETITION FINAL, MEXICO

Briar Burnett-Grant = 5th

JUMPING INVITATIONAL PONY COMPETITION, SOUTH AFRICA

Harry Duncan, Maddison Bult, Molly Buist-Brown, Will Moffett. The Team competition was won by New Zealand

FINANCIAL STATEMENTS

EQUESTRIAN SPORTS NEW ZEALAND INC

Statement of Financial Performance

for the year ended 31st May 2013

Income.	Note	2013		2012
Income High Performance Sport NZ funding recognised during year	2	1,747,451		1,219,001
HPSNZ - Sport Development & Coaching Grants	2	237,917		220,833
Paralympics NZ London 2012		132,350		220,000
Subscriptions & Registrations		585,863		E02 202
,		·		593,303
Competition Start Levies		579,399		607,106
Bulletin Subscriptions & Advertising		309,435		328,451
Sponsorship/Donations		325,350		478,032
Camping, Rents & Ground Fees National Competitions		303,838		259,972
Product Sales		503,264		434,048
Investment Income		126,913 67,052		115,509
		07,032		62,463 65,385
Foreign Exchange Gains		100 175		00,300
Bequests and Legacies		182,175		- 00E 107
Other Income		188,113	E 200 120	265,137
Total Income			5,289,120	4,649,240
Expenditure		1 151 004		1 101 005
High Performance Training & Management		1,151,004		1,101,335
Accommodation, Meals & Travel		213,881		228,218
Accounting		24,126		29,482
Audit Fees		24,577		23,333
Bad Debts		900		3,223
Bulletin Production Costs		331,725		343,874
Coaching Development & Management		13,298		22,581
Computer Expenses		51,520		80,511
Cost of Product Sales		94,055		87,607
Foreign Exchange Losses		39,969		-
FEI Subscriptions & Bulletins		17,536		12,596
Insurance		37,799		34,473
Interest Paid		5,050		5,726
International Events & Tours		284,060		230,776
Judicial & Legal		3,766		2,397
National Competition Costs		677,510		532,294
National Sport Development Projects		28,007		14,021
Occupancy Costs & Repairs		258,541		245,073
Personal Grants & Special Projects		552,699		296,643
Postage, Telephone & Courier		83,235		77,903
Promotion/Sponsorship Delivery		169,269		183,639
Salaries & Service Contracts		827,370		712,932
Selection		1,431		8,953
Stationery, Photocopy & Subs		21,922		34,179
Sundries		65,259		82,056
Technical Training & Support		75,887		42,898
			5,055,396	4,436,723
Surplus before Depreciation			233,724	212,517
Depreciation - Buildings & Leasehold Improvements			47,996	41,281
Depreciation - Plant & Office Equipment			47,731	40,791
Loss on Disposal - Buildings & Leasehold Improvements			-	976
Loss/(Profit) on Disposal - Plant & Office Equipment			910	1,434
Operating Surplus			137,087	128,035
New Life Memberships Received	4		2,366	8,809
Net Surplus			\$139,453	\$136,844

The Notes to the Financial Statements form part of the Financial Statements





FINANCIAL STATEMENTS

EQUESTRIAN SPORTS NEW ZEALAND INC

Statement of Movements in Equity

for the year ended 31st May 2013

	2013	2012
Net Surplus for year	139,453	136,844
Equity at beginning of year	1,843,788	1,706,944
Equity at end of year	1,983,241	\$1,843,788

EQUESTRIAN SPORTS NEW ZEALAND INC

Statement of Financial Position

as at 31st May 2013

	Note	2013		2012
Current Assets				
Bank Current Accounts & Deposits	6	2,080,715		2,243,370
Accounts Receivable & Prepayments	7	364,863		287,551
Stock for Resale		63,124		82,543
			2,508,702	2,613,464
Investments				
Life Membership Fund Bank Deposits		177,172		194,964
Horse of the Year Hawkes Bay Ltd - Loan	11	30,000		-
			207,172	194,964
Fixed Assets				
Buildings & Leasehold Improvements	8	813,204		781,389
Plant & Office Equipment	8	184,277		192,554
			997,481	973,943
Total Assets			3,713,355	3,782,371

Current Liabilities				
GST Payable		9,220		82,704
Accounts Payable	9	671,105		492,775
Unexpended HPSNZ Funding	2	510,464		945,015
Current Portion of Term Liabilities	10	12,940		13,405
Subscriptions & Registrations in Advance		446,385		314,684
			1,650,114	1,848,583
Term Liabilities				
Taupo Hunt Inc	10		80,000	90,000

Net Assets		1,983,241	\$1,843,788
Represented by Members' Funds			
Life Membership Funds	4	268,543	266,177
Restricted Funds	5	102,273	-
Accumulated Funds		1,612,425	1,577,611
Total Members! Funds		\$1 983 241	\$1 843 788

PRESIDENT C HODSON QC CHIEF EXECUTIVE J ELLIS

Authorised for issue on 13 August 2013

The Notes to the Financial Statements form part of the Financial Statements



notes to the FINANCIAL STATEMENTS

EQUESTRIAN SPORTS NEW ZEALAND INC NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31st May 2013

1. STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

Equestrian Sports New Zealand Inc is an incorporated society established under the Incorporated Societies Act 1908. The financial statements comprise statements of financial performance; movements in equity; financial position; accounting policies; as well as the notes to these statements.

The financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand. They comply with approved Financial Reporting Standards (FRSs) and Statements of Standard Accounting Practice (SSAPs) as appropriate for entities that qualify for and apply differential reporting concessions.

The Financial Statements incorporate the following operating entities and activities:

- The National Office of Equestrian Sports NZ (including High Performance activities)
- ESNZ Dressage (including National Championships)
- ESNZ Endurance (Including National Championships)
- ESNZ Eventing (including National Three Day Event Championships)
- ESNZ Jumping
- National Equestrian Centre North Island (including Eventing National One Day Event Championships)
- National Equestrian Centre South Island

Inter-entity balances and material inter-entity transactions have been eliminated.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of earnings on an historical cost basis are followed.

Specific Accounting Policies

The following specific accounting policies that materially affect the measurement of financial performance and financial position have been applied:

a. Differential Reporting

Equestrian Sports New Zealand Inc qualifies for differential reporting as it is not publicly accountable and is not large. In preparing the Financial Statements to comply with differential reporting, Equestrian Sports New Zealand Inc has taken advantage of all available differential reporting exemptions except that the Financial Statements have been prepared on a GST exclusive basis, apart from Accounts Receivable and Accounts Payable which are disclosed inclusive of GST.

b. Income Recognition

Members' Subscriptions and Horse Registrations Income is recognised on a "time to expiry" basis and the unexpired portion is recorded as Income in Advance.

Grants Received

Reciprocal Grants are those received on the condition that specified services be delivered, or conditions fulfilled. Such grants are initially recognised as a liability and revenue is subsequently recognised as those services are performed or conditions fulfilled.

Non-reciprocal grants are recognised when the grant is received or receivable.

Donated assets are recorded at fair value.

All bequests and donations received are recorded as revenue in the Statement of Financial Performance. Some amounts are received with conditions attached to their use. These amounts are recorded as Restricted Funds.

c. Fixed Assets are recorded at cost less accumulated depreciation. Depreciation is charged so as to allocate the cost of fixed assets over their expected useful lives on either a straight line or diminishing value basis. Rates applying to major asset categories are as follows:

	Straight Line	Diminishing Value
Buildings and Leasehold Improvements	5 - 40 years	2.5% - 22%
Plant and Office Equipment	3 - 10 years	10% - 20%

- d. Investments are recorded at cost.
- e. Stock is recorded at the lower of cost or net realisable value, using the "first in first out" method.
- f. Accounts Receivable are recorded at expected realisable
- g. Operating Lease Payments are recorded in the Statement of Financial Performance in equal instalments of the term of the lease.
- h. Foreign currency transactions are converted at the New Zealand rate of exchange ruling at the date of the transaction. At balance date foreign monetary assets are converted at the closing rate. Foreign monetary liabilities at balance date consist of trade payables. These are generally settled with 30 days and are recorded at the rate applying when settled. Exchange variations arising from these transactions are recognised in the Statement of Financial Performance.
- Equestrian Sports New Zealand Inc is exempt from Income Tax in terms of Section CW 46 of the Income Tax Act 2007.

Changes in Accounting Policies

- Bequests and donations received with conditions to their use were previously not recognised as revenue to or an asset of Equestrian Sports New Zealand Inc. This change effects the Norwood Trust, Duncan Fund and J N Lowry Fund and as result, income this year is increased by \$28,416 being the amount of those funds plus income received this year on those funds. Expenditure is increased by the amount of income allocated for the appropriate purpose.
- The manner in which income from member's subscriptions, horse registrations and annual starts received in advance is estimated has changed. This has resulted in an additional \$147,382 being recognised as income received in advance and current year income from those sources is reduced by \$147,382. The effect this change in manner of estimation will have on future years income is not quantifiable.
- Other than those referred to, there have been no changes in accounting policies that materially affect the Financial Statements.

2. HIGH PERFORMANCE SPORT NZ (HPSNZ) FUNDING

Unexpended HPSNZ Funds represent reciprocal grants received pursuant to agreed investment schedules, but not yet expended pursuant to those agreements. These grants are recognised as income to the extent that costs are incurred. Some costs recorded in this manner may relate to services or events yet to occur.





A significant proportion of High Performance activities occur in the United Kingdom. In order to minimise the effect of exchange rate fluctuations Equestrian Sports NZ purchases British pounds sterling and operates bank accounts denominated in that currency.

	2013	2012
Opening Balance of Unexpended Funds	945,015	127,726
HPSNZ funds received during year	1,312,900	2,036,290
	2,257,915	2,164,016
Less HPSNZ funds recognised during year	1,747,451	1,219,001
Closing Balance of Unexpended Funds	\$510,464	\$945,015

3. INDEPENDENT TRUST FUNDS

Equestrian Sports NZ provides administrative support for independent trust funds but does not control these funds. The assets and income of these funds are not recognised in these financial statements.

Comparatives have been amended to reflect the change in accounting for these funds.

Nimon Trust Fund	2013	2012
Opening Balance	36,059	34,474
Interest Earned	1,659	1,585
	37,718	36,059
Less grant made	5,000	-
Closing Balance ANZ Bank Term Deposit	\$32,718	\$36,059

The Nimon Trust Fund was established in 1983 with a bequest of \$15,000 to 3 independent trustees Alan Hampton, Stuart Mitchell and Norman Matheson. Income may be allocated, on application, to promising young showjumping riders. In 2013 the trustees resolved to increase the base trust fund to \$20,000.

4. LIFE MEMBERS' FUNDS

	2013	2012
Opening Balance	266,177	257,368
New Life Memberships Received	2,366	8,809
Closing Balance	\$268,543	\$266,177
Represented by:		
Debentures	-	135
National Bank Term Deposit	177,172	194,829
Shareholders Loan to HOY (Hawkes Bay) Limited	30,000	
ESNZ Central borrowings	2,401	12,243
Amounts invested in NECs	58,970	58,970
	\$268,543	\$266,177

5. RESTRICTED FUNDS

A change in accounting policy has required the recognition of bequests and donations where the original capital is to be retained and income allocated for a specific purpose. Funds recognised in this manner are separately disclosed and are as follows:

Comparatives have been amended to reflect the change in accounting for these funds.

Norwood Trust - Established in 1967. Income goes towards the prize money for the Norwood Gold Cup competition at the Horse of the Year Show.

Cresswell Fund - Established in 2013 pursuant to the terms of June Cresswell's will. Income is specifically allocated towards prize money offered in the major Showjumping Grand Prix held at the National Equestrian Centre South Island each year. A further bequest for the same amount was made to National Equestrian Centre South Island for a substantial capital project. This amount is recorded as

income in the current year to the National Equestrian Centre South Island, with the funds held towards building further covered yards at the venue.

J N Lowry - Established in 1962. Income goes towards providing the Lowry Medallion, which is awarded to the rider gaining the most points over the Horse of the Year Show. As the income earned on this fund no longer meets the cost of the medallion, income is not recorded separately and the cost of the medallion is met by Equestrian Sports NZ.

W R Duncan Fund - Established in 1989 with a bequest of \$15,000. Subsequently the balance in the European Tour Fund and a bequest from the Estate of J J van Loghem, have been added to the fund to bring it to a total of \$22,000. Income is allocated in rotation (this year Eventing, last year Dressage, next year Endurance) to each of the Disciplines, to be used for the training of technical officials.

	Nimmon Trust	Cresswell Fund	JN Lowry	WR Duncan	2013	2012
Opening Balance	4,000	-	685	22,000	26,685	26,685
Interest Earned	119	572	-	1,040	1,731	1,015
Bequest Received	-	75,588	-	-	75,588	-
	4,119	76,160	685	23,040	104,004	27,700
Specific Allocations	119	572	-	1,040	1,731	1,015
	\$4,000	\$75,588	\$685	\$22,000	\$102,273	\$26,685
Represented by:						
General funds not separately identified	-	-	685	-	685	685
ANZ Bank Term Deposits	-	75,588	-	22,000	97,588	22,000
Scannell Hardy Trust Account	4,000	-	-	-	4,000	4,000
	\$4,000	\$75,588	\$685	\$22,000	\$102,273	\$26,685

6. BANK CURRENT ACCOUNTS & DEPOSITS

Bank accounts include ANZ & HSBC Bank accounts denominated in British $\mathfrak L$ sterling.

	2013	2012
New Zealand dollar value	NZ\$322,638	NZ\$372,003
British £ sterling	£171,417	£180,756
Exchange rate applying	0.5313	0.4859

Fluctuations in the \pounds exchange rate result in unrealised gains or losses. This Year Unrealised Loss (39,969) (2012 Unrealised Gain 65,385)

7. ACCOUNTS RECEIVABLE & PREPAYMENTS

Receivable amounts include advances to Eventing High Performance Squad members under a Horsepower Loan arrangement. These loans are made to selected riders to assist with the early purchase of a horse. The loans are for amounts not exceeding 50% of the original purchase price of the horse and are interest free for term not exceeding 12 months. Equestrian Sports NZ maintains a security over a share in the horse equivalent to the percentage of the initial loan

Horsepower Loans Outstanding	2013	2012
New Zealand dollar value	NZ\$119,869	-
British £ sterling	£62,000	£0



8. FIXED ASSETS

Fixed Assets 2013	Cost	Depreciation this year	Acc Depreciation	
Buildings and Leasehold Improvements	1,383,196	47,996	569,992	813,204
Plant and Office Equipment	739,768	48,641	555,491	184,277
	\$2,122,964	\$96,637	\$1,125,483	\$997,481
Fixed Assets 2012	Cost	Depreciation this year	Acc Depreciation	
Buildings and Leasehold				

ACCOUNTS PAYABLE

690,588

\$1.993.973

Plant and Office

Equipment

	2013	2012
Trade Payables and Accruals	606,665	492,775
Unexpended Grant Funds	64,440	55,921
	\$671,105	\$548,696

42.225

498,035

\$84,482 \$1,020,031 \$973,942

192,553

Unexpended Grant Funds represent the balance of funding received from Community and Gaming Trusts, not yet expended for the purpose granted.

Grants received in excess of \$50,000	2013	2012
NZ Community Trust for Salary Support	-	\$75,000
Trade Payables includes amounts payab	ole in foreign cu	rrencies.
British pounds	£76,738	£13,715
NZ Dollar settlement	NZ\$150,654	NZ\$27,594
Euro	€3,476	-
NZ Dollar settlement	NZ\$5,734	-

10. LONG TERM LOANS

	2013	2012
Taupo Hunt Inc		
Amount due within one year	12,940	13,405
Amounts due beyond one year	80,000	90,000
	\$92.940	\$103,405

Loan made to National Equestrian Centre - Taupo for the construction of a new residence.

Security - Guarantee of Equestrian Sports New Zealand Inc. Term - 11 years from 18th October 2010

Interest rate - Fixed annually at 1% above the BNZ 12 month deposit rate for the equivalent amount.

Interest calculated at 5.3 % (2012 5.5%) simple interest on the opening balance.

11. RELATED PARTIES

Horse of the Year (Hawkes Bay) Limited is a company incorporated on 20th June 2012 in which Equestrian Sports NZ Ltd has a 33% Shareholding.

The shareholding carries the right to appointment two directors. A Board member of Equestrian Sport NZ is a director of this company.

Equestrian Sports NZ has supplied goods and services to Horse of the Year (Hawkes Bay) Limited in the ordinary course of its business.

	2013	2012
Receivable Amounts owing at balance date		
Shareholder's Loan	30,000	-
Trade Receivables	1,958	-
	\$31,958	\$ -

Other than disclosed above there are no other material related party transactions or balances (2012 Nil).

12. CAPITAL COMMITMENTS

There are no material capital commitments at year end (2012

13. CONTINGENT LIABILITIES

There are no contingent liabilities at year end (2012 Nil)

14. OPERATING LEASE COMMITMENTS

	2013	2012
Total Commitments		
Amounts due within one year	39,952	39,952
Amounts due beyond one year	355,818	395,770
	\$395,770	\$435,722

Equestrian Sports NZ - National Office		
Premises at Church St, Wellington		
Monthly Tenancy: Current Rental \$76,79	97pa	
Amounts due within one year	-	-
Amounts due beyond one year	-	-
	\$ -	\$ -

Lease of Avaya phone System from Connect Capital Ltd			
Renewal Date - 28th March 2017: Current Rental \$7,200pa			
Amounts due within one year 7,200 7,200			
Amounts due beyond one year	19,800	27,000	
	\$27,000	\$34,200	

Lease of Xerox DC4C4470 DocuCenter Printer/Photocopier from Fuji Xerox Finance Ltd			
Renewal Date - 23rd March 2016: Current Rental \$8,340 pa			
Amounts due within one year 8,340 8,340			
Amounts due beyond one year	22,935	31,275	
	\$31,275	\$39,615	

National Equestrian Centre , Taupo			
Lease of 56.52 ha at Rapids Road, Aratiatia from Department of Conservation			
Renewal Date - 1st January 2041: Current Rental \$8,000pa			
Rights of Renewal - Perpetual 33 year terms			
Amounts due within one year 8,000 8,000			
Amounts due beyond one year	212,667	220,667	
	\$220,667	\$228,667	

Lease of Xerox DCC3000 DocuCenter Printer/Photocopier from Fuji Xerox Finance Ltd			
Renewal Date - 13th October 2015: Current Rental \$1,212pa			
Amounts due within one year 1,212 1,212			
Amounts due beyond one year 1,616 2,828			
\$2,828 \$4,040			

National Equestrian Centre , Christchurch				
Lease of 74.35 ha at McLeans Island, Christchurch from Canterbury Regional Council				
Renewal Date - 1st January 2022: Curr	ent Rental \$15	,200pa		
Next Review - 1st January 2017				
Rights of Renewal - Perpetual 10 year terms				
Amounts due within one year 15,200 15,200				
Amounts due beyond one year 98,800 114,400				
\$114,000 \$129,600				

15. EVENTS SUBSEQUENT TO BALANCE DATE

National Equestrian Centre, Taupo has commenced a project to construct a large indoor arena complex. Initial funding of \$117,713 towards the final cost of approximately \$1.25m has been provided by First Sovereign Trust Ltd and applied to initial deposits on the contract. Equestrian Sport NZ is committed only to the extent that funding has been approved and received in anticipation of the next progress payment.





INDEPENDENT AUDITOR'S REPORT



BDO WELLINGTON

To the Members of Equestrian Sports New Zealand Incorporated

REPORT ON THE FINANCIAL STATEMENTS

We have audited the financial statements of Equestrian Sports New Zealand Incorporated on pages 20 to 24, which comprise the statement of financial position as at 31 May 2013, and the statement of changes in equity, and statement of financial performance for the year then ended, and a summary of significant accounting policies and other explanatory information.

This report is made solely to the Members, as a body, in accordance with the constitution of Equestrian Sports New Zealand Incorporated. Our audit has been undertaken so that we might state to the Members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Members, as a body, for our audit work, for this report, or for the opinions we have formed.

BOARD'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Board is responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal control as the Board determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand) and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements

in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion on financial position and performance.

Other than in our capacity as auditor we have no relationship with, or interests in, Equestrian Sports New Zealand Incorporated.

BASIS FOR QUALIFIED OPINION ON FINANCIAL POSITION AND FINANCIAL PERFORMANCE

Controls over income derived from Camping, Rents and Ground Fees and National Competitions as shown in the statement of financial performance for 2013 and 2012, prior to being recorded is limited, and there are no practical audit procedures to determine the effect of this limited control. Accordingly the completeness and accuracy of revenue and accumulated funds is unable to be determined.

QUALIFIED OPINION ON FINANCIAL POSITION AND FINANCIAL PERFORMANCE

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph the financial statements on pages 20 to 24:

- Comply with generally accepted accounting practice in New Zealand;
- Present fairly, in all material respects the financial position of Equestrian Sports New Zealand Incorporated as at 31 May 2013 and of its financial performance for the year then ended.

BDO Wellington 13 August 2013 Wellington New Zealand

MATTERS RELATING TO THE ELECTRONIC PRESENTATION OF THE AUDITED FINANCIAL STATEMENTS

This audit report relates to the financial statements of Equestrian Sports New Zealand Incorporated for the year ended 31 May 2013 included on Equestrian Sports New Zealand Incorporated's website. The Equestrian Sports New Zealand Incorporated's Board is responsible for the maintenance and integrity of Equestrian Sports New Zealand Incorporated's website. We have not been engaged to report on the integrity of Equestrian Sports New Zealand Incorporated's website. We accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website.

The audit report refers only to the financial statements named above. It does not provide an opinion on any other information which may have been hyperlinked to or from the financial statements. If readers of this report are concerned with the inherent risks arising from electronic data communication they should refer to the published hard copy of the audited financial statements as well as the related audit report dated 13 August 2013 to confirm the information included in the audited financial statements presented on this website.

Legislation in New Zealand governing the preparation and dissemination of financial information may differ from legislation in other jurisdiction.



SUPPORTERS & PARTNER

ESNZ wishes to acknowledge and thank the following partners and supporters for their continued support during 2012-2013.

























































